

Year in Review 2012

Mark Boileau

Manager

Cornwall Economic Development



Changing Landscapes



1960s



2012





The Big Picture

- Construction values expected to top **\$110 million** by the end of 2012
- Strong activity across all sectors
- Highest number of permits since 1989









Eastern Ontario Regional Network

- Major enhancement of Cornwall's fibre optic network

Cornwall Electric

- \$3.2 million investment



Other Notable Projects

- Cornwall Armouries
 - \$600,000 investment
- CCVS
 - \$275,000 interior renovations
- Cogeco
 - \$60,000 interior renovations
- St. Columban's Church
 - \$100,000 renovations
- Centre de Santé
 - \$30,000 renovations

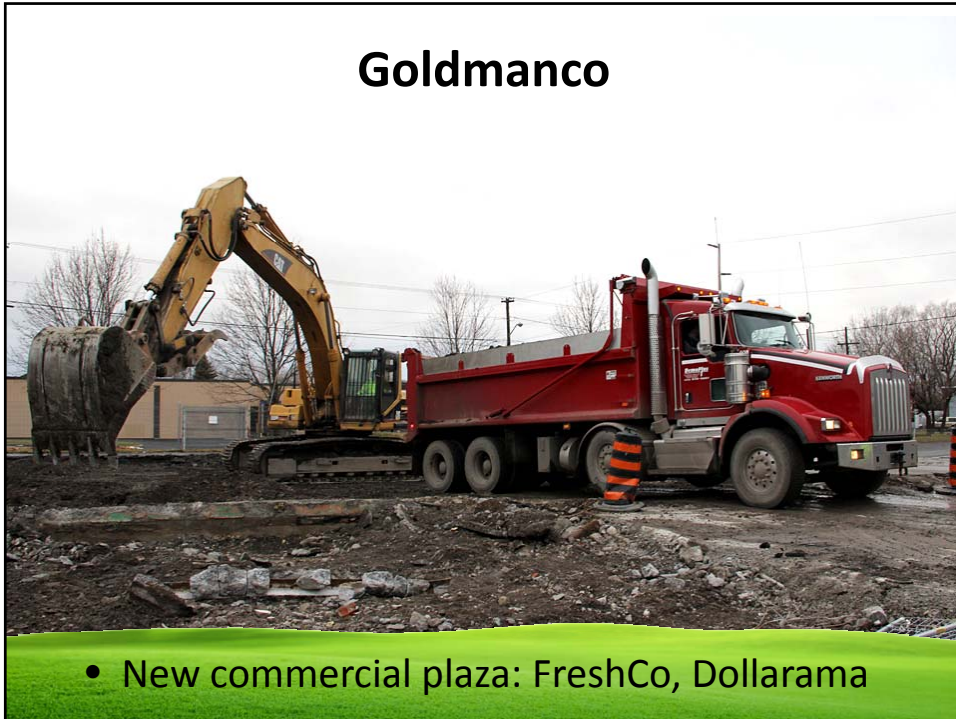


Commercial

Investments in Cornwall's
Commercial Sector in 2012



Goldmanco



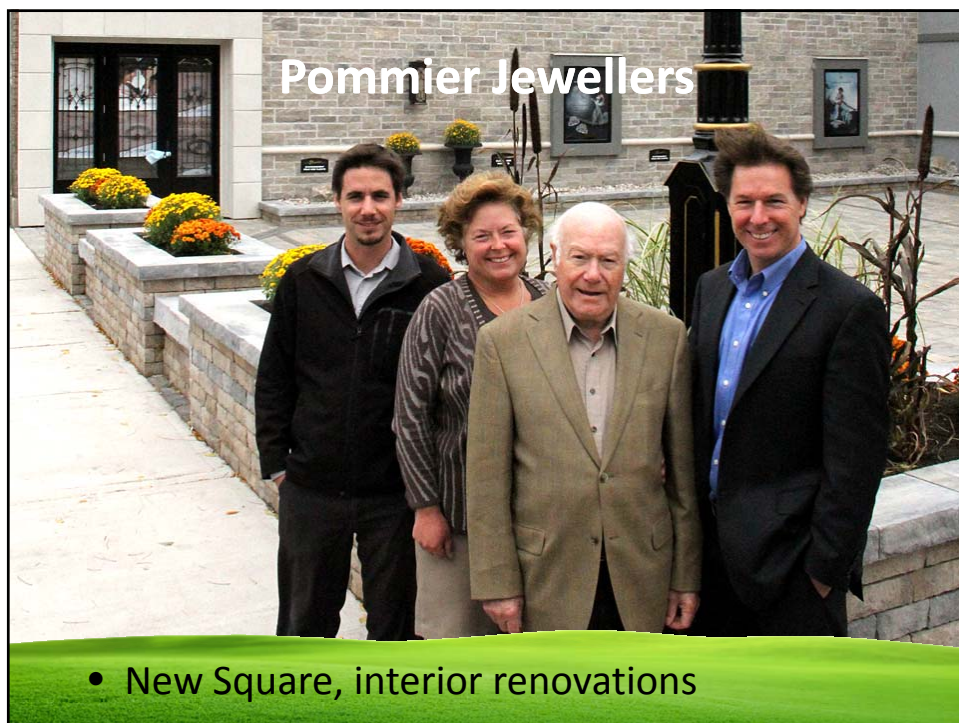
- New commercial plaza: FreshCo, Dollarama

Brookdale Square



- Big Lots, Sally Beauty and Future Shop





Caisse Populaire



- \$500K renovations

Cornwall Square



- \$500K in renovations, new tenant fit-ups

Farm Boy



- Significant renovations to begin in 2013

St. Hubert



- \$1 million renovation and expansion



Cornwall Business Enterprise Centre

- **301** client consultations
- Hosted **23** seminars with **438** participants
- Assisted **50** aspiring entrepreneurs start their business
- Assisted in **5** business expansions
- Facilitated **107** new jobs
- www.BusinessEnterpriseCentre.ca



Small Business Start-Ups

- | | |
|------------------------|---------------------------------|
| • 123 Delivery | • Emma's New & Used |
| • 3 Angels Productions | • Energy Sumo |
| • A Simplified Nest | • Evolution Brazilian Jiu-Jitsu |
| • AOB Beads | • Fallwind Jewellery |
| • Anytime Fitness | • Farmers Food |
| • Asian Gardin | • Franek Wojciechowski RMT |
| • AT Woodworking | • Gary Derouchie Contractor |
| • Bellevue Pet Resort | • Glengarry Business Centre |
| • Benchmark Testing | • Hollister Backhoe |
| • Bouncing Beans | • Innovative Therapy |
| • Boutique MoJo | • J.T. Woodworking |
| • Cuts N Grow | • K&K Beauty Salon |



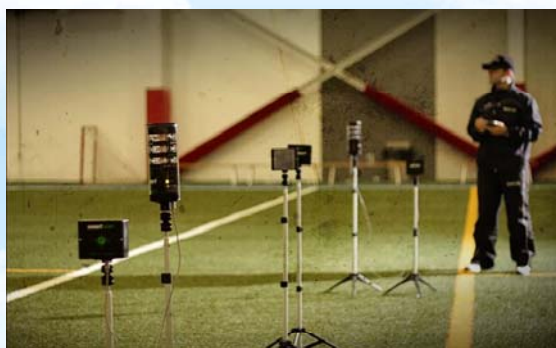
Small Business Start-Ups

- Kevin's Kutting & Landscaping
- Lancaster Massage Therapy
- Le Tot Spot
- Load Bearing Wall Sign
- Love Love Food
- Maxville Auto Sales
- McIntosh Accounting
- Megan Crosswaithe RMT
- Mobile Gamerz
- Mommies Lice Removal
- Natural Design Landscape
- Natural Light Patio Covers
- OBO Studios
- ORO Systems - Clean Water Guy
- Penguin Home Heating
- Red Wind Studio
- Right In My Own Backyard
- Rocking Chair Books
- Sandfield Furniture
- Sarka Insurance
- Scootercessaries
- Spine Care Plus
- Sports Energy
- Studio 101
- Table 21
- Tasty Alternatives



Small Business Start-Ups

- Terrific Tutoring
- Texters Texting Mittens
- The Dutch House
- The Shoe Closet
- Tiny Table Restaurant
- Tricot Treat Imports
- Truffles Burger Bar
- Turbo Crank
- Uncle Brian Tattoo
- U-Weight Loss
- Wiggles and Giggles
- Work Easy Solution
- Zip & Pip Logistics



Benchmark Testing



Other Notable Investments

- Tim Horton's
 - Brookdale Renovations
- Vitalglow
 - Purchases building
- St. Lawrence Pools
 - New showroom
- Galaxy Cinemas
 - New digital/3D projectors



Other Notable Investments

- Kenney Building
 - \$300,000 new construction
- Dr. Daniel Cohen
 - \$150,000 renovations, Perras-Distefano Contractor
- Medical Arts Pharmacy
 - \$150,000 renovations
- Simplex Equipment
 - \$150,000 renovations



Other Notable Investments

- Best Western
 - \$24,000 renovations
- Ramada Inn
 - \$20,000 renovations
- Fabricland
 - \$130,000 renovations
- KIA of Cornwall
 - \$30,000 renovations



Residential

Investments in Cornwall's
Residential Sector in 2012



Riverdale Terrace



- \$12 million retirement residence

Cotton Mill Lofts



- Phase 1 complete, work begins on Phase 2



Other Notable Investments

- Daprat Subdivision
- Northdale Subdivision
- Eastridge Subdivision
- Maple Grove Subdivision
- Blackburn Subdivision
- Riverdale North



Busy Contractors

- J. F. Markell Homes
- Menard Bros.
- Grant Marion Construction
- Chester Leclerc Ltd.
- Joglas Inc. - Doug Campbell
- Pasquale Sanseverino
- Daprat Bros
- Desaulniers Construction



Most Outstanding Custom Home
Ray-Jans Construction





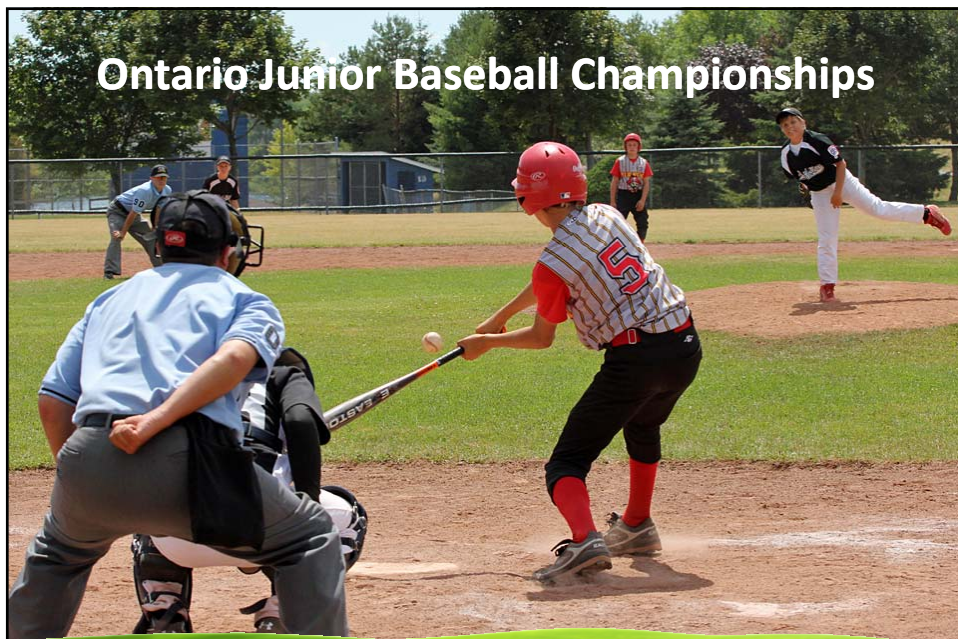


International Boxing Championships



- NAV Centre hosts athletes from 15 countries

Ontario Junior Baseball Championships



- Cornwall hosts seven championship teams



Other Notable Events

- Waterfest
- Winterfest
- Team Ontario U17 Camp
- Underwater Hockey Nationals
- NHLPA Charity Game
- Cornwall Colts celebrate 20 years
- IAGLR Conference (River Institute)



Cornwall
ONTARIO CANADA



Achievements

Special Achievements by
Cornwall People and
Organizations in 2012

Cornwall
ONTARIO CANADA

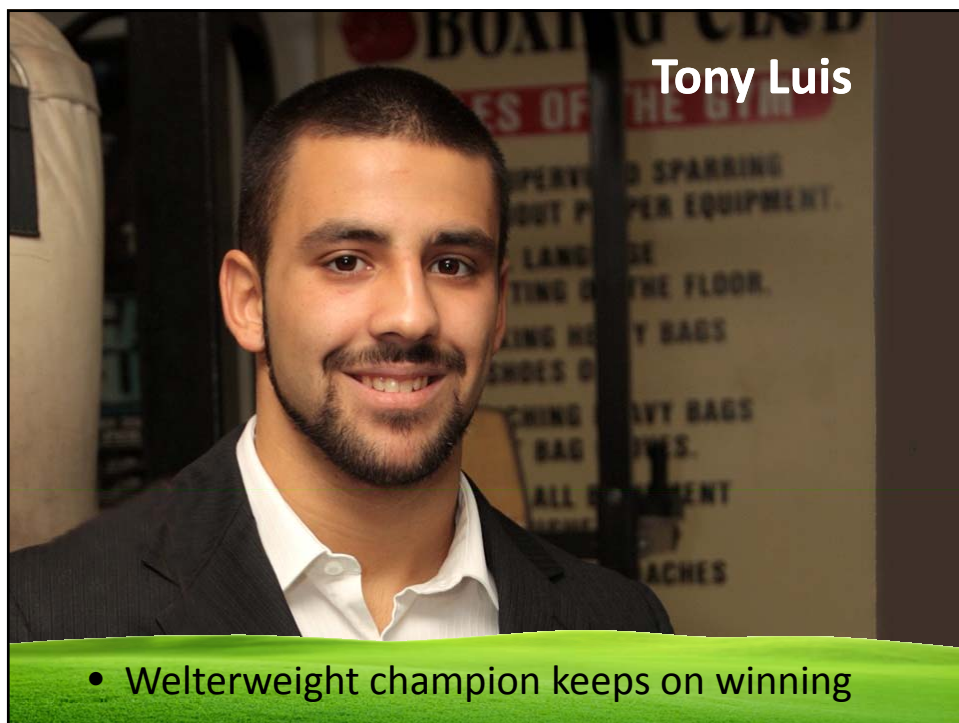


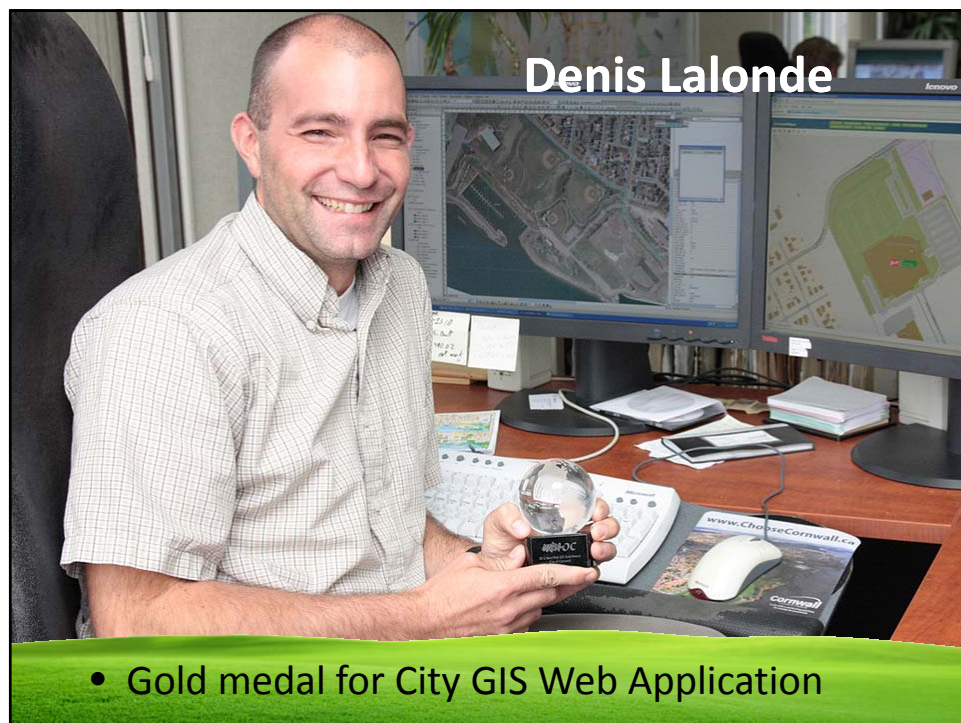
OPG Visitor Centre



Benson Centre









Other Notable Achievements

- Cassandra Bellefeuille (Diving)
- Kelly McGillis (Weightlifting)
- Zachary Zwanenburg (Kayaking)
- Tressia Murphy (Fitness)
- Kelly Ouderkirk (Miss Teen Cornwall-SDG)
- Roy Nichol (Joins April Wine)
- Kelly Landon Ruest (Wins contest, donates car)



Other Notable Achievements

- D'arcy Grant (Big Brothers, Big Sisters)
- Glen Stor Dun Lodge (100 year Anniversary)
- Summerheights Golf (50 year Anniversary)
- Cornwall Triathlon (10 Year Anniversary)
- Ground Soap (Top Ethical Brand in North America)
- Tallman Truck Centre (50 Best Managed Companies)



Other Notable Events

- Record year for albums by Cornwall artists:
 - The Shiners
 - Switchgear
 - Elly May
 - Coldrift
 - Robert Côté
 - Melanie Brulée
 - Roxanne Delage
 - Gypsy
 - Winston Marley
 - The Brigadoons
 - Trench Town Oddities



Industrial

Investments in Cornwall's
Industrial Sector in 2012









Other Notable Investments

- Canadian Technical Tape
 - Increase in workforce
- FCM Recycling
 - Expansion in Business Park
- Villeneuve Tank Lines
 - Increase in workforce

Cornwall
ONTARIO CANADA

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- Activity **DOUBLES** on **ChooseCornwall.ca** in 2012

- Community News
- Employment Opportunities
- Reports and Articles

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