

Year in Review 2013

Mark Boileau

Manager

Cornwall Economic Development



The Big Picture

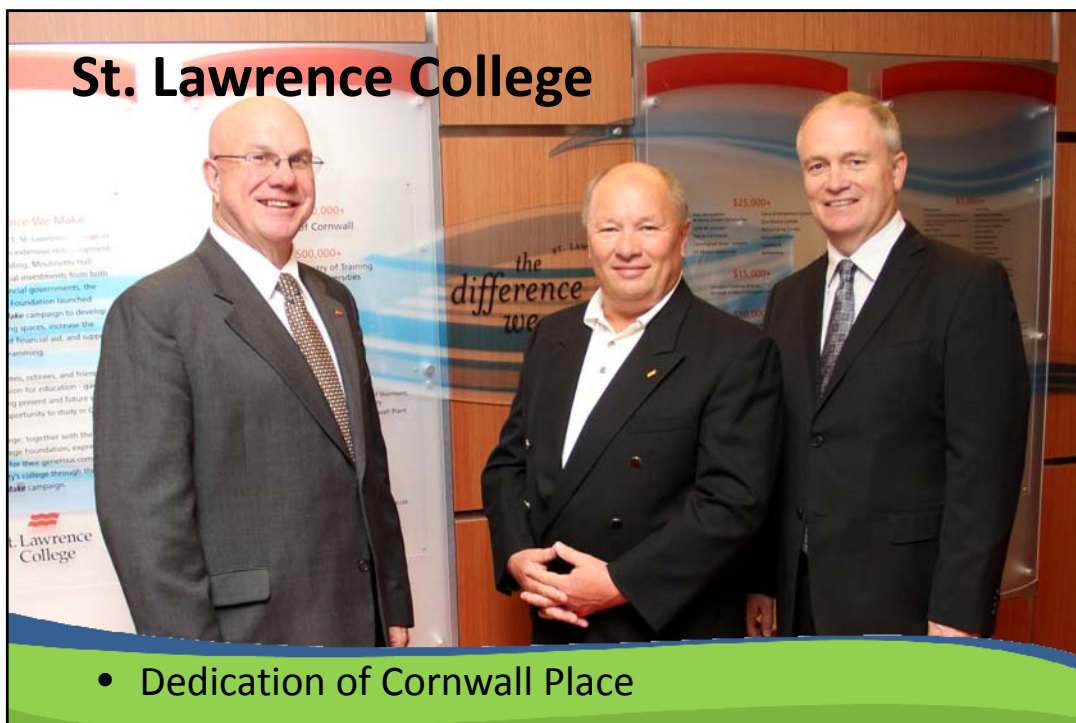
- Strong activity across all sectors
- Over 500 jobs created and filled in 2013
- Real estate values have increased, housing still very affordable



Building Permit Values

- Expected to top \$33 million by end of year





SLRIES



- River Institute opens Applied Science Branch

Waste Water Treatment Facility



- \$57 million project nearing completion

Cornwall Community Hospital



- West wing open, final renovations underway

Upper Canada District School Board



- \$8.5 million new school project

Eastern Ontario Regional Network

- Major enhancement of Cornwall's fibre optic network

Cornwall Electric

- \$3.2 million investment

CBSA



- New CBSA Plaza on Canal Lands

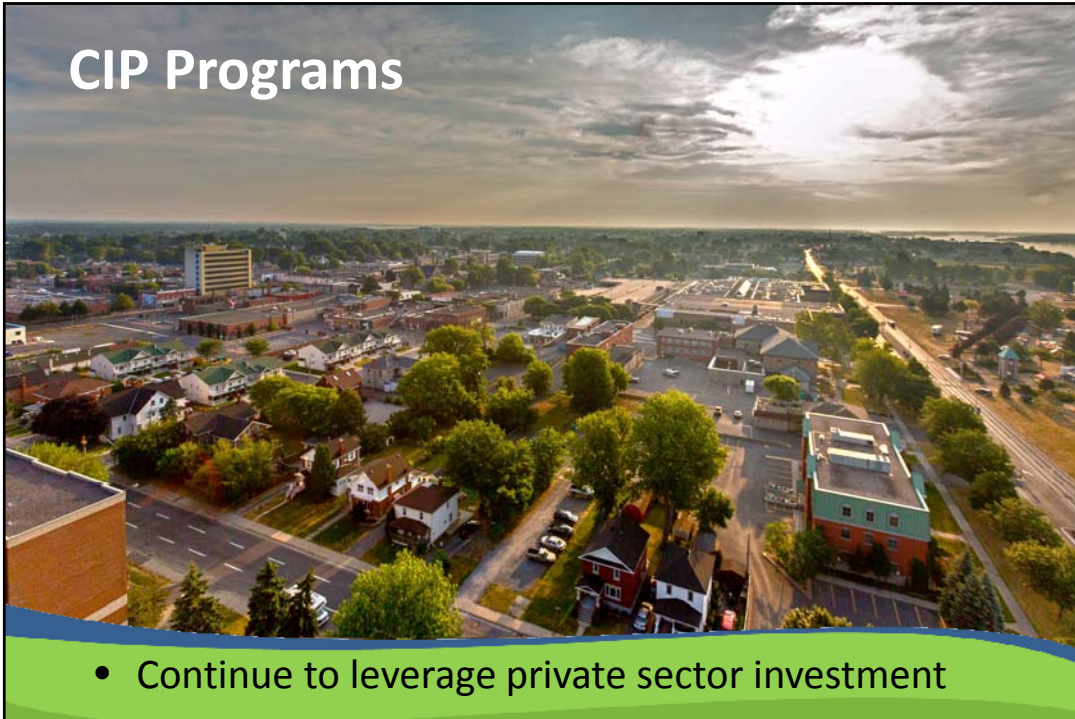
Federal Bridge Corp



- \$79 million bridge ready for traffic



CIP Programs



- Continue to leverage private sector investment

2013 CIP Accomplishments

- **Heart of the City**
 - 17 projects worth \$11.6 million
- **Brownfields**
 - 3 projects worth \$40 million
- **Streetscape Report**
 - Brookdale and Water Street



*The Table & Chair
redevelopment project at
739 Montreal Road in Le Village*





CREIT



Bar Q





Pommier



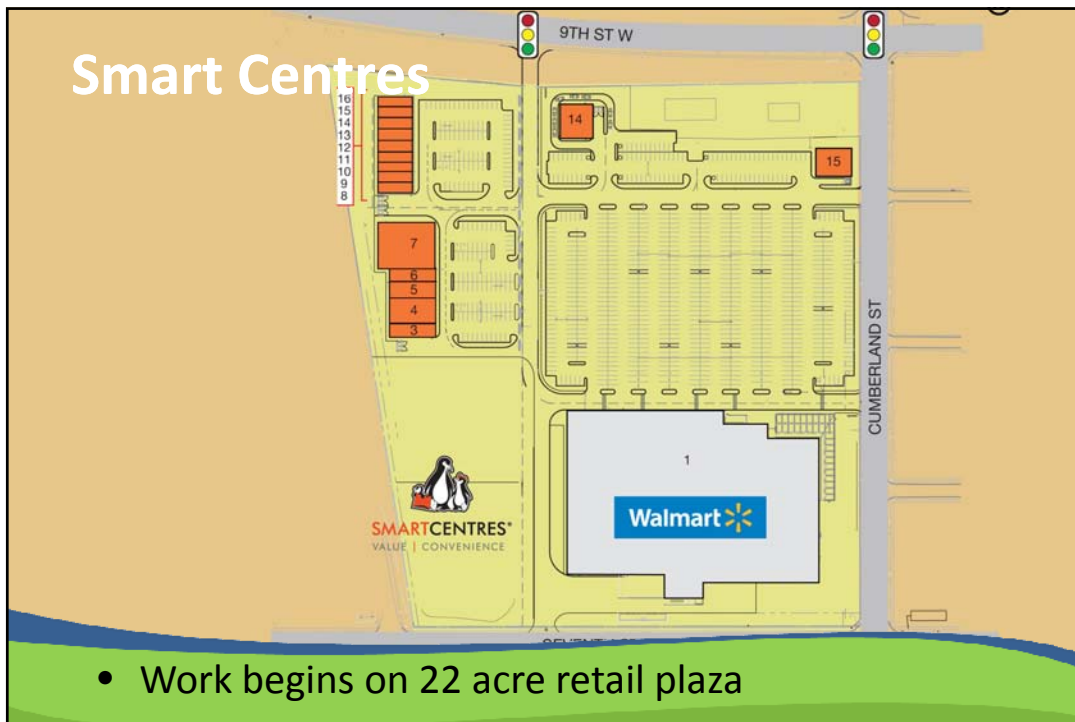
- \$500K renovation of store and square

Harden Group



- Boston Pizza construction underway

Smart Centres



MacEwen



Car Wash



- New construction in the Cornwall Business Park

Homefinder



- New offices on Pitt Street

RIOCAN



- 90,000 sq.ft. retail plaza renewal

Sovereign Asset Management



- New retail plaza on Brookdale

Cornwall Business Enterprise Centre

- **231** client consultations
- Hosted **28** seminars with **841** participants
- Assisted **59** aspiring entrepreneurs start their business
- Assisted in **4** business expansions
- Facilitated **89** new jobs

www.BusinessEnterpriseCentre.ca



Small Business Start-Ups

- | | |
|---------------------------|-------------------------------------|
| • 123 Math Magic | • Centre Stage Performing Arts Camp |
| • Access Acupuncture | • City Nails |
| • Allie's Helping Hands | • Cloud Nine Inspirations |
| • Au Paradis Day Spa | • Cornerstone Farm |
| • Aunt Mary's Convenience | • Crystal's Bowtique |
| • Bar Q | • Discovery Lane Kids |
| • Bath Solutions | • DJ Magic |
| • Bianca's Jewellery | • Dutch Touch |
| • Cedarwood Services | • Equus Wisdom Ranch |



Small Business Start-Ups

- Essential Esthetics
- Fraser Workplace Safety Solutions
- Freight Guard SSL
- H.M.J. Designs
- Habitat
- Hee Hee Creations
- Hubb's & Son's Lawncare
- IC Investigations
- Inwit Galerie
- Ionic Electrical
- Kait's Cakes
- Kensington Park Recruitment
- Kevin Massia Property Maintenance
- Lapointe Janitorial
- Le Tot Spot
- Lethal Angelz
- Little Bird Sewing



Small Business Start-Ups

- LS Paint Correction
- Massis Property Management
- Mallette & Associates
- Mocktails
- Mommiez Lice Removal
- Neo Vintage Furniture
- Om Satya Yoga
- Peak Business Solutions
- Point Engineering
- Rick's Delivery Service
- Ruby Restaurant
- Salon On Second
- Seaway Auctions Co.
- Spell Craft Bath Products
- Sweet Emotions Photography
- Table 21
- Tampico's
- Tender Loving Care



Small Business Start-Ups

- The Dutch House
- The Fashion Hanger
- Treasured Moments
- Tycraft Creations
- Underground Spinning
- Vibrant Vinyls
- Xen Nature



Mocktails



Other Notable Investments

- Tim Hortons
 - Renovations at various locations
- Cornwall Square
 - Caza Petites and Dunn's
 - New Ownership – ongoing renovations
- Shell Canada
 - Redevelopment of Brookdale Gas Station



Other Notable Investments

- De Saulniers Construction
 - Purchases downtown building
- Cornwall Mini-Storage
 - New climate-controlled building
- Table and Chair Boutique
 - Renovation of building in Le Village
- Jas-Mar Paints
 - Renovations to celebrate 25 Year anniversary



Other Notable Investments

- Busitech
 - Releases new software product
- Quesada
 - New restaurant on Brookdale
- M&M Meat Shop
 - Carol-Anne and Derrick Cayer
- River Kings
 - New Ownership



Peter Gault
Busitech





Knox City Centre



- 36 unit apartment building in Downtown

Dominion Place



- Long awaited project set for Spring 2014



C.H. Clement



- 8 unit development planned for Third and York

Notable Subdivision Investments

- Northdale Subdivision
- Forestdale Subdivision
- Glen Nora Subdivision
- Eastridge Subdivision
- Daprat Subdivision
- Maple Grove Subdivision
- Riverdale North Subdivision



Notable Subdivision Development

- Eleventh and McConnell
 - (C.H. Clement)
- Northwoods Forest Subdivision
 - (J.F. Markell)
- Pinewood Forest Subdivision
 - (Doug Campbell)



Events

Notable Festivals and
Events in Cornwall in 2013



Lift-Off

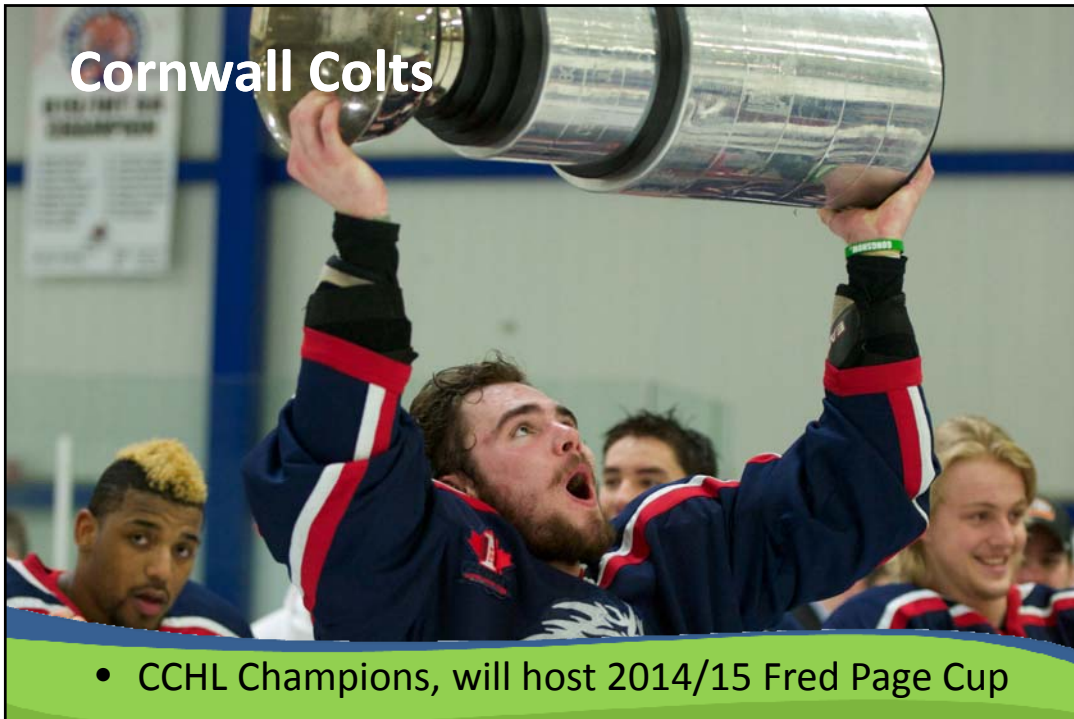


- Festival thrilled audiences with great music, again

Ribfest



- Finger licking success in second year

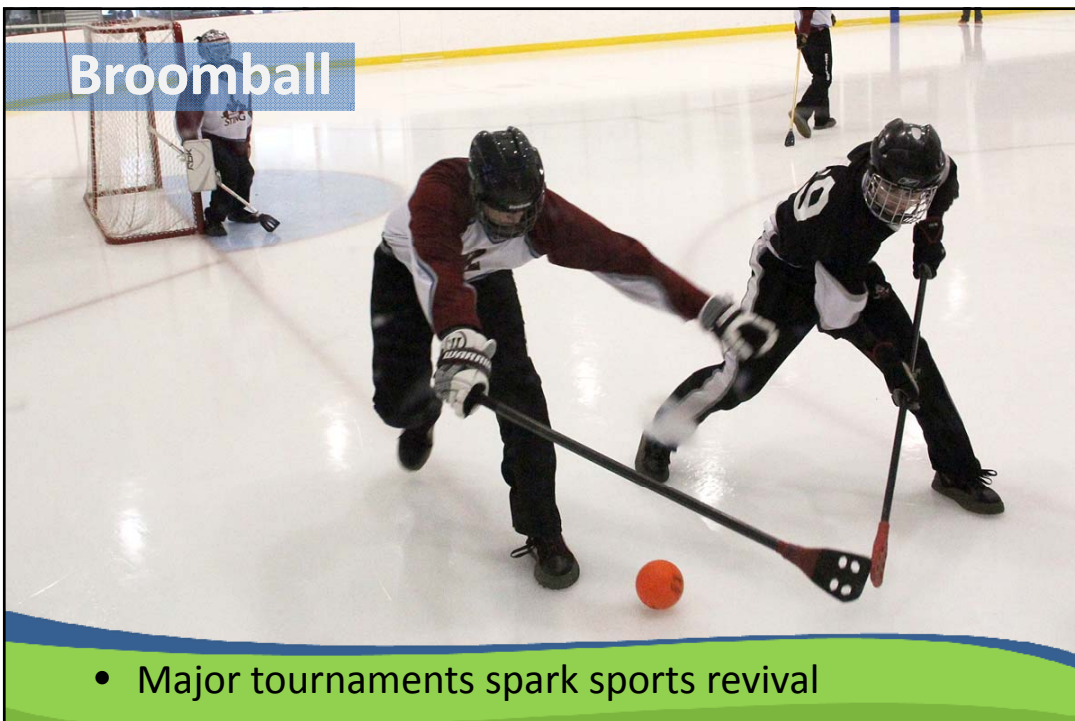


Challenge Cup



- St. Lawrence College hosts inaugural tourney

Broomball



- Major tournaments spark sports revival

Other Notable Events

- Watchtower Conference
- Cornwall Triathlon
- Waterfest
- Winterfest
- Fall Fest
- MS Bike tour
- Sea to Sea Bike Tour
- 55+ Summer Games
- Kashechewan Evacuation
- Square Dancers
- Meredith Cup
- FIBRE Conference
- Maple Syrup Producers
- Waterway Classic
- NHLPA Charity Game
- National Juvenile Broomball Championships

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Achievements

Special Achievements by
Cornwall People and
Organizations in 2013

Cornwall
ONTARIO CANADA



Cornwall Living Magazine

- Popular magazine celebrates 20th Year
 - 108 pages
 - Largest distribution ever
 - Seaway News publication



Cornwall
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Celebrating Heritage

- 200 year anniversary of War of 1812 recognized with banners and plaque
- New books on local history
 - Joan Levy Earle
 - Jennifer DeBruin
 - Ian Bowering



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Notable Achievements & Milestones

- Cornwall Police Services
 - CALEA Accreditation
- Glen Stor Dun Lodge
 - Accreditation Canada Award
- Cornwall Community Hospital
 - Accreditation Canada Award
- St. Lawrence College
 - Leads Province in Key Performance Indicators (KPI)



Constables Groulx and Cameron



Notable Achievements & Milestones

- Pumpkinferno
 - Tourism Event of the Year
- Big Brothers / Big Sisters
 - 40 Years of Service
- SDG Childrens Aid
 - Dress Purple goes viral
- Beyond 21
 - Hires full time manager



Notable Achievements & Milestones

- Dr. Paul Poirier
 - *Test of a Man* documentary
- The Art Gallery
 - 30 years of celebrating culture
- International Plowing Match
 - Planning for 2015 event
- SDG Highlanders
 - New battle honours



Dr. Paul Poirier

Cornwall
ONTARIO CANADA



Notable Achievements

- Kevin Rivette places 1st in Talent Competition
- Moe Racine enters Football Hall of Fame
- NAV CENTRE wins marketing Award
- TVCogeco wins Award



Kevin Rivette

Karina Dionne
Photography

Cornwall
ONTARIO CANADA





Notable Area Investments

- Alcoa (Massena)
- Homestead Organics (South Dundas)
- United Auto Parts (South Stormont)
- Paramount Pallets (South Glengarry)
- Boundary Road Truck Stop (South Glengarry)



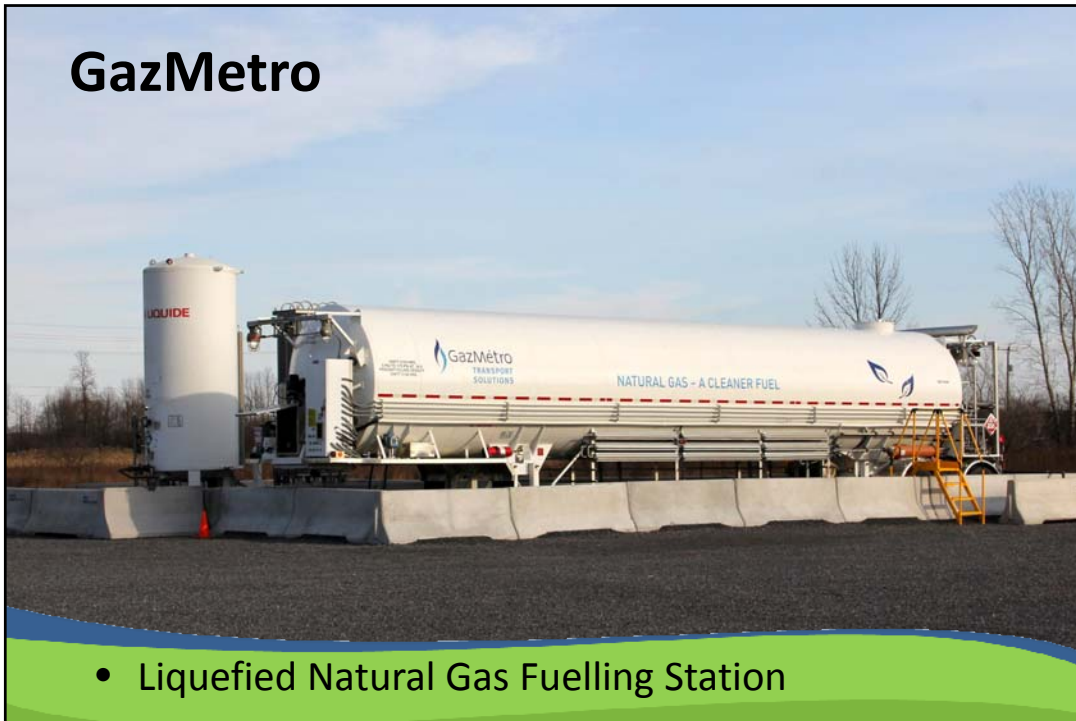








GazMetro



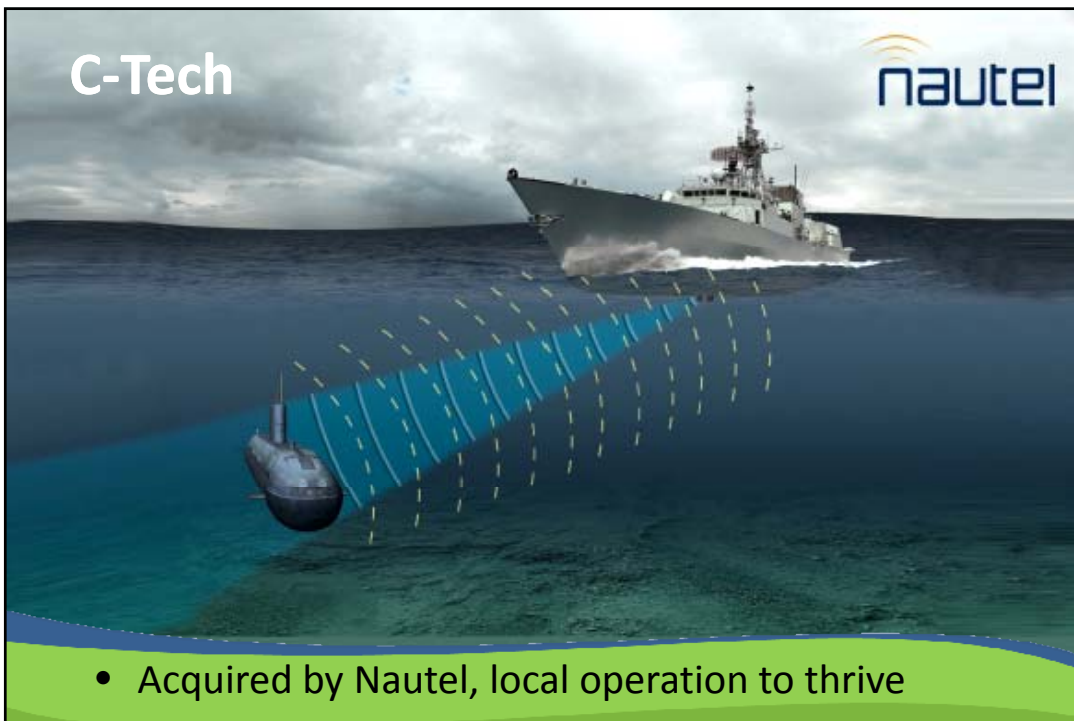
Olymel





The image shows a group of five people (three men and two women) smiling and standing in front of a Scotiabank logo. The logo features a red stylized 'S' and the word 'Scotiabank' in red. Below the logo, the text 'CORNWALL CUSTOMER CONTACT CENTRE' is visible. The group consists of a woman on the far left in a white uniform, followed by a man in a dark suit, a man in a light blue shirt and dark tie, a woman in an orange top, and a man in a dark suit on the far right.

- Contact centre expands, adds positions



The image shows a submarine underwater, emitting a series of blue and yellow waves that extend towards a large ship on the surface. The ship is a grey naval vessel with a complex superstructure. The sky is overcast with grey clouds. The text 'C-Tech' is in the top left corner, and the 'nautel' logo is in the top right corner.

- Acquired by Nautel, local operation to thrive







Choose Cornwall

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- Activity **DOUBLES** on ChooseCornwall.ca in 2013
 - Community News
 - Employment Opportunities
 - Reports and Articles

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- Join the largest local page on Facebook and help us get to **9000 likes!**



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