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ECONOMIC OVERVIEW

- Cornwall's economy continues to grow
- Positive trend dates back several years
- Demographic trends remain constant
- Employment growth across all sectors
- Competitive employment conditions
- Industrial vacancy rates at an all-time low
- 2019 Building Permits will reach upwards of **\$100 million**

A black and white photograph of a large excavator working on a construction site, with its reflection visible in a pool of water below it.

2

DEMOGRAPHICS

- Cornwall's population has shown modest growth from census to census
- Economist David Campbell suggests Cornwall is attracting more and more workers
- More work to be done

Average Urban Centre Growth Rate

Number of Persons Earning Income (2010-2017)

Location	Growth Rate
CORNWALL	9%
URBAN CENTRES UNDER 100,000	1%
CANADA	8%
ONTARIO	9%
TORONTO	12%

Source: Statistics Canada Table 17-10-0005-01

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Resident Attraction

Working with local companies to attract new residents

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Resident Attraction

A number of publications make up the *New Resident* kit

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Association canadienne-française de l'Ontario SDG

Welcoming new families to Cornwall

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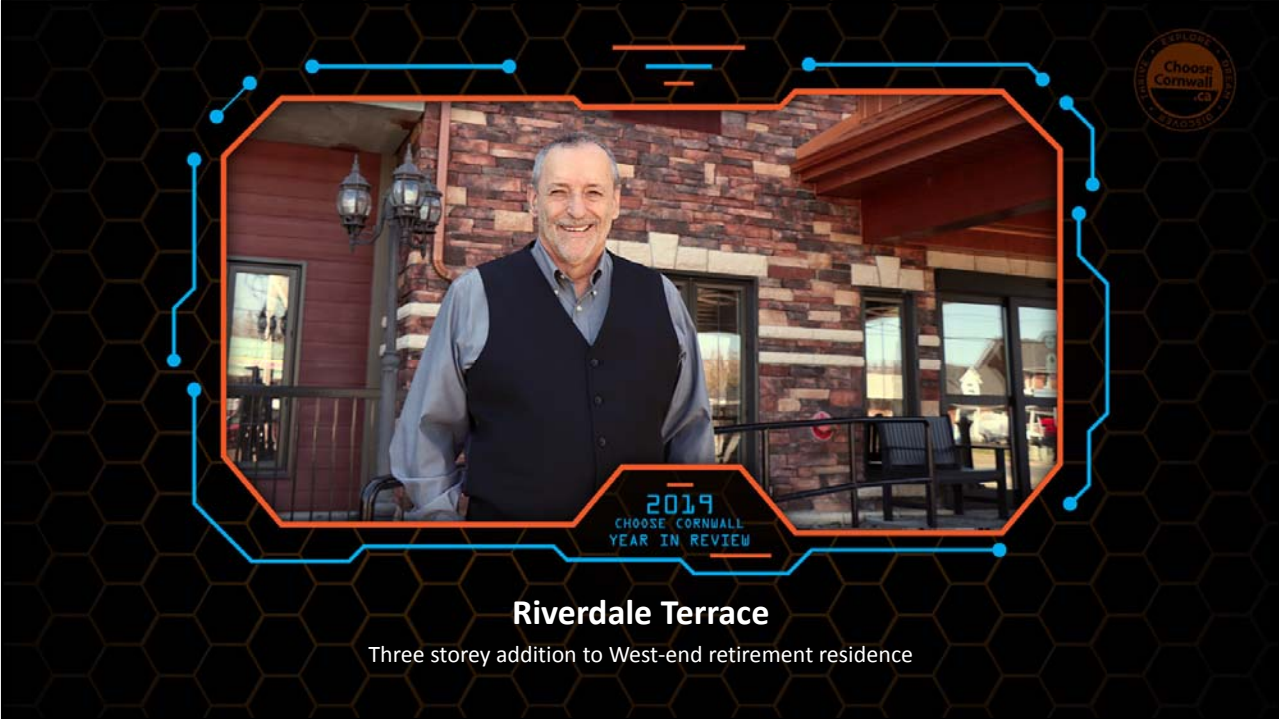
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Riverdale Terrace

Three storey addition to West-end retirement residence

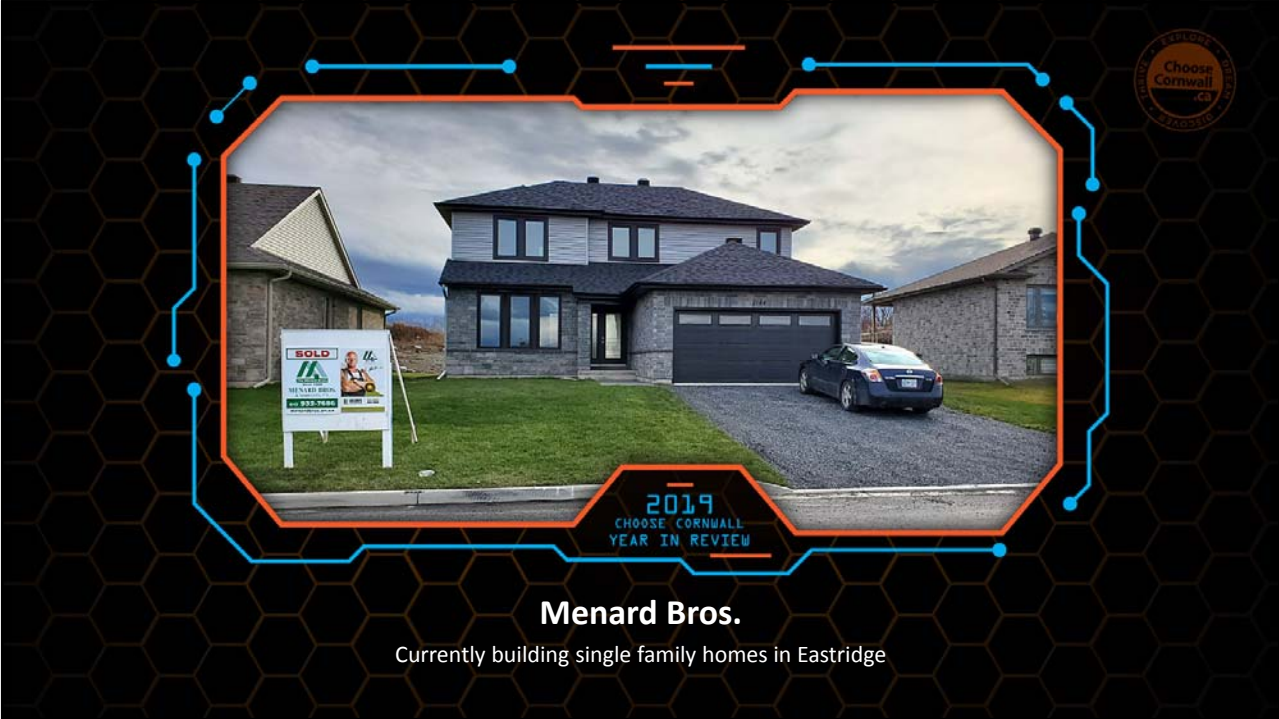
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Cartwave Realty

Land developer building world class neighbourhoods

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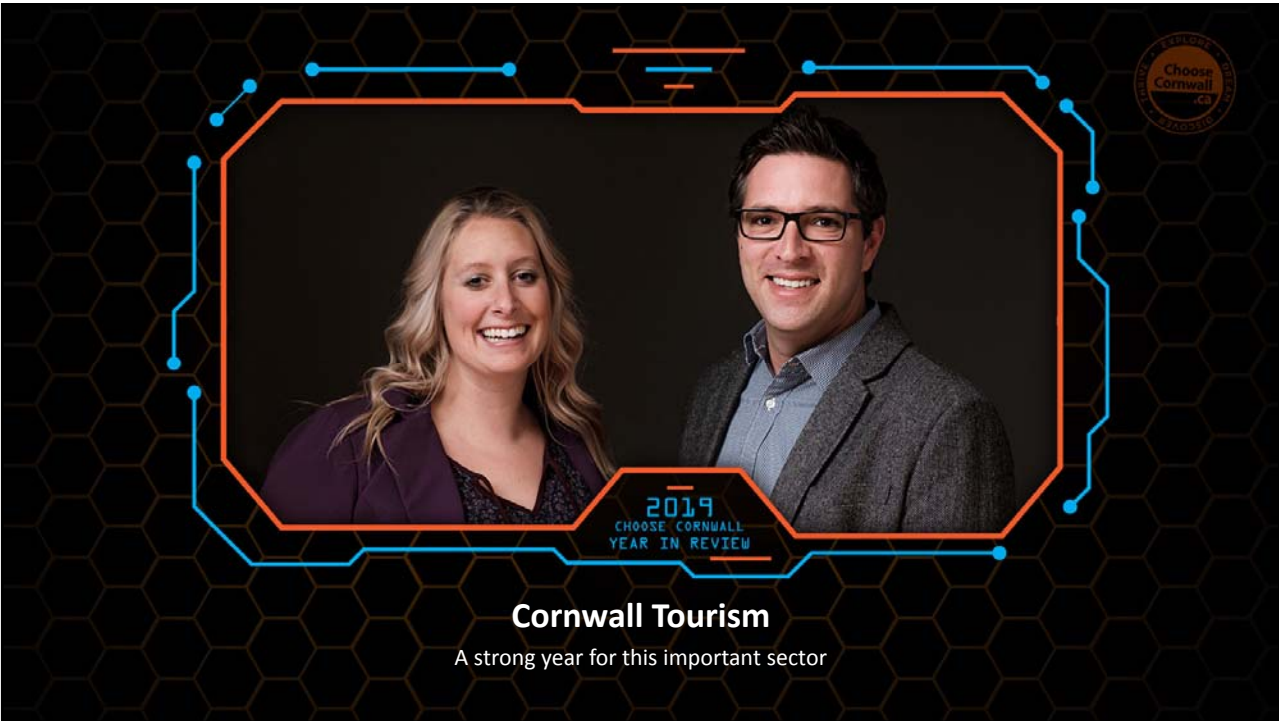
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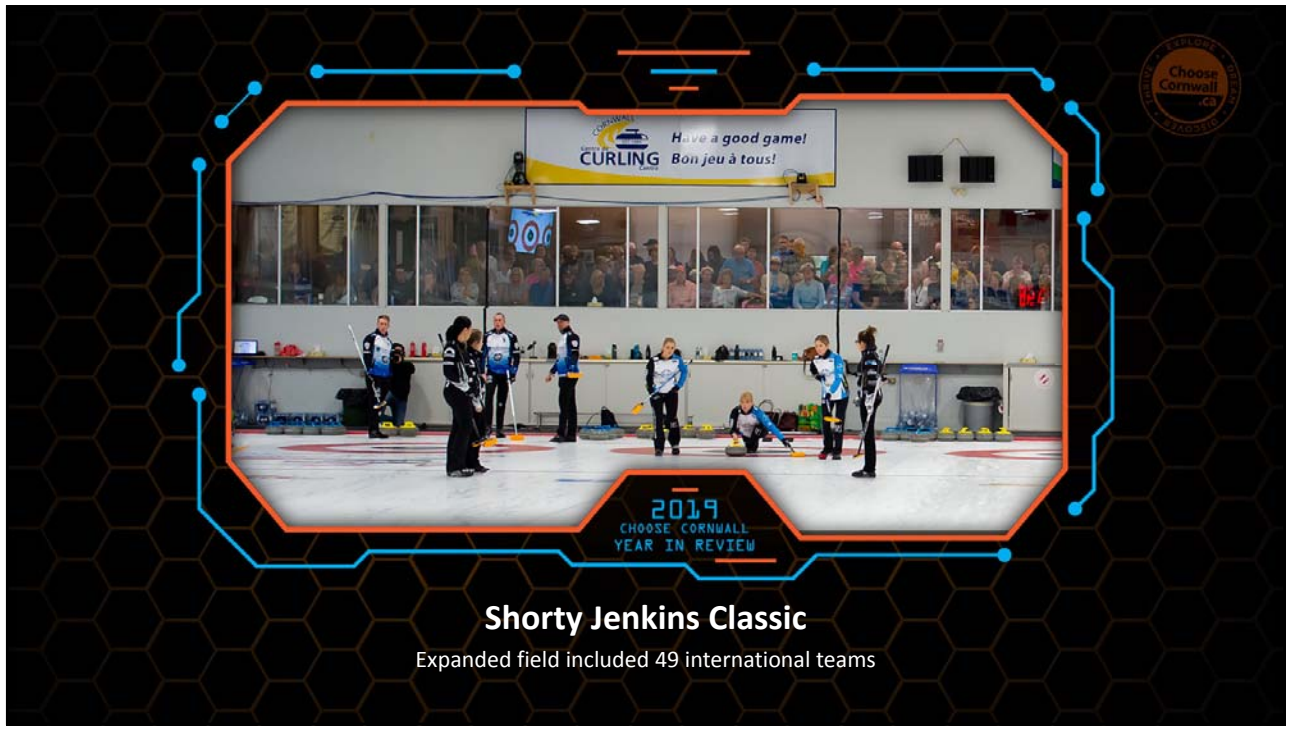


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Tourism Development Fund
Over \$115,000 to support tourism initiatives

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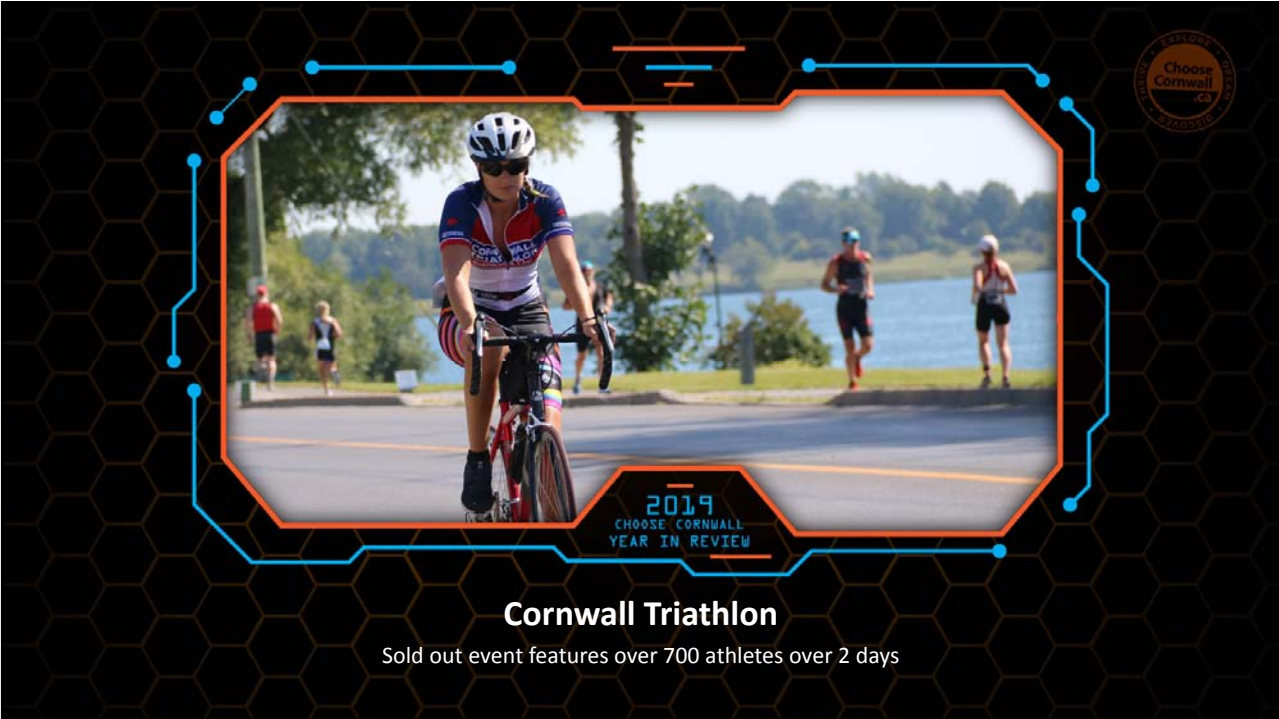


Shorty Jenkins Classic
Expanded field included 49 international teams

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Sporting Events

- Winter Blast
- Broomball Championships
- Renegade Bass Tour
- **Waterfest**
- Cyclocross
- Pan Am Bass Championship

Waterfest

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Sporting Events

- Friends for Life Bike Rally
- MS Bike Tour
- **Seaway Valley Wrestling**
- Underwater Hockey
- Snowflake Invitational
- Team Canada East Selection Camp



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2020 Sporting Events

- **Ontario Curling Championships**
January 27-February 2 – Civic Complex
- National Juvenile Broomball Championships
March 24-28 – Benson Centre
- 5K Foam Fest
September 12 – Lamoureux Park
- World JR A Challenge
December 13-19 – Cornwall Civic Complex



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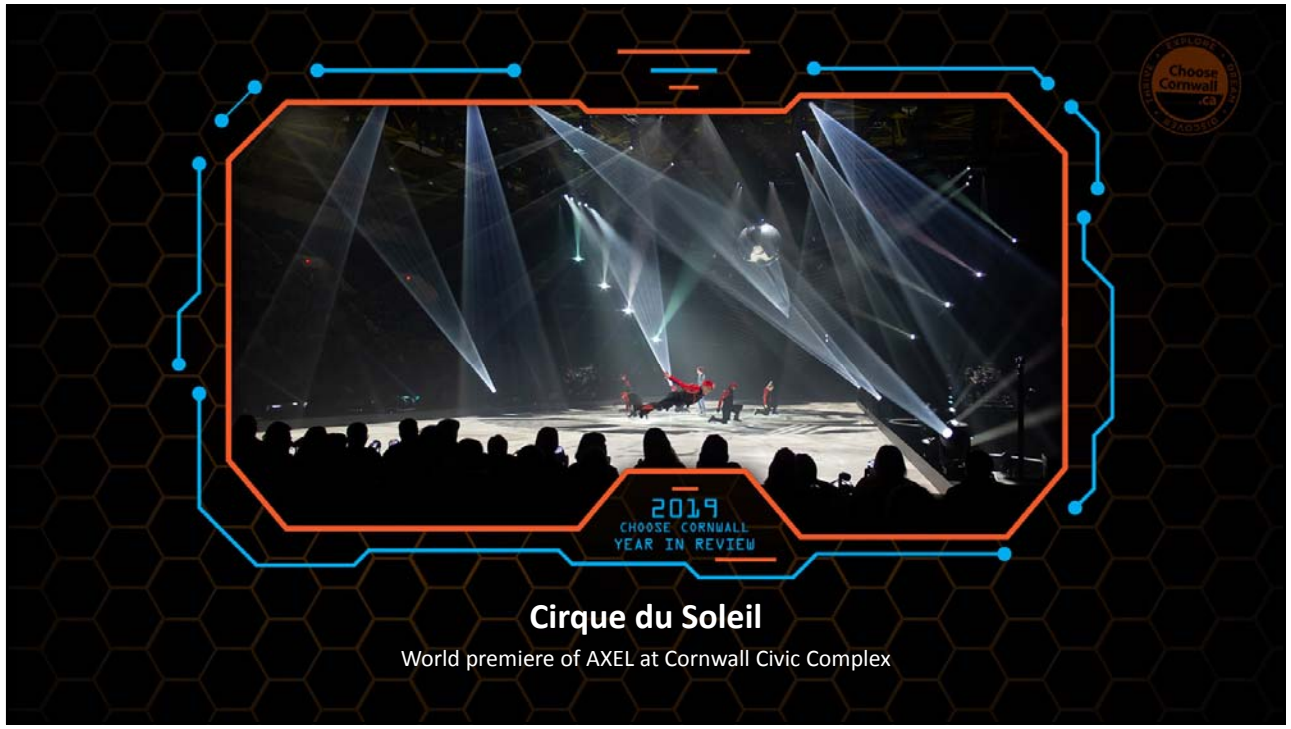
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Festivals and Events

- Suds and Sap
- Doors Open
- Ribfest
- Powwow
- Arts in the Park
- Cornwall Pride Festival
- Seedy Saturday
- Art Walk



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Festivals and Events

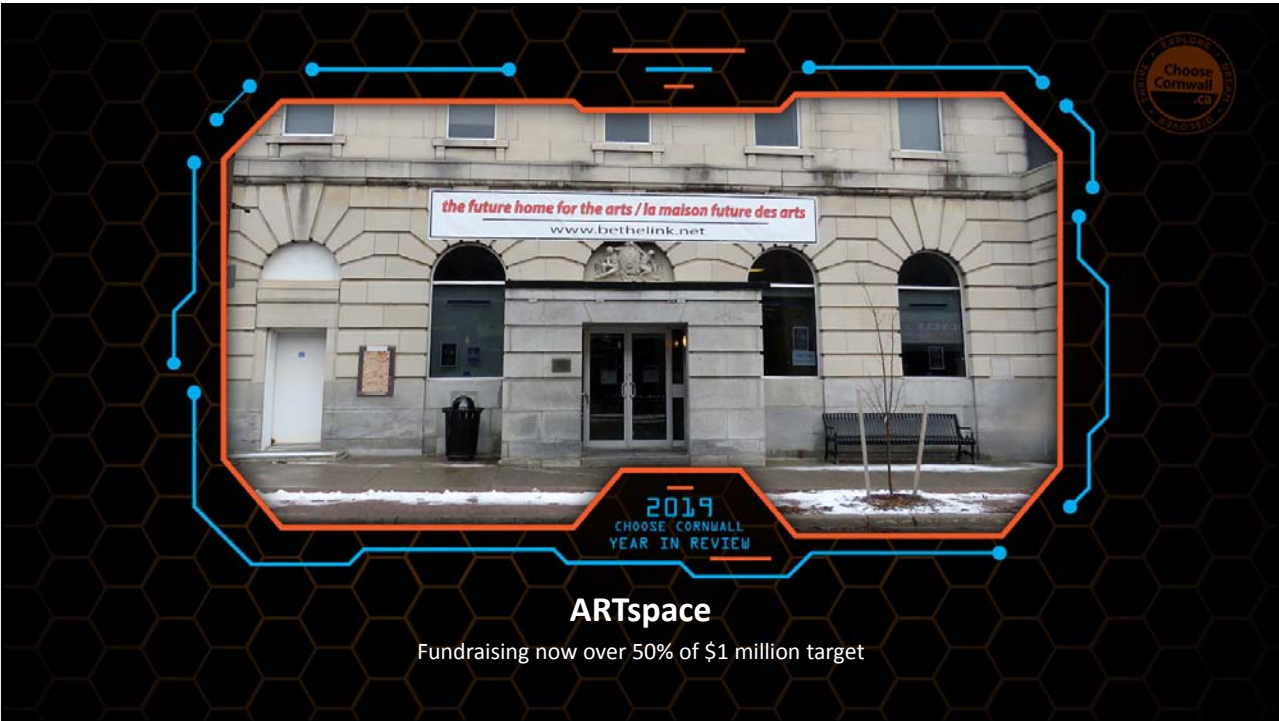
- Aultsville Filmfest
- World Punjabi Conference
- Apples & Art Studio Tour
- Poutine Feast
- Classiqu'Arts
- Cornwall Concert Series
- Ghost Walk
- Conquer the Canvas



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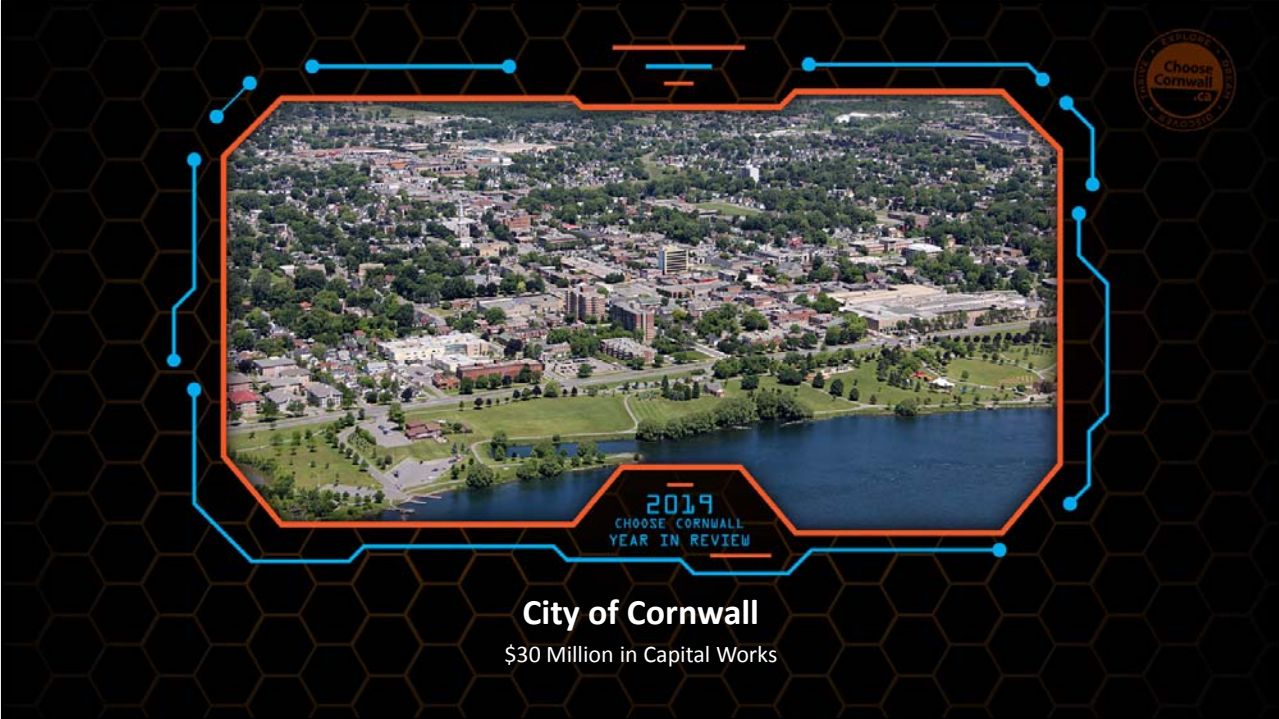
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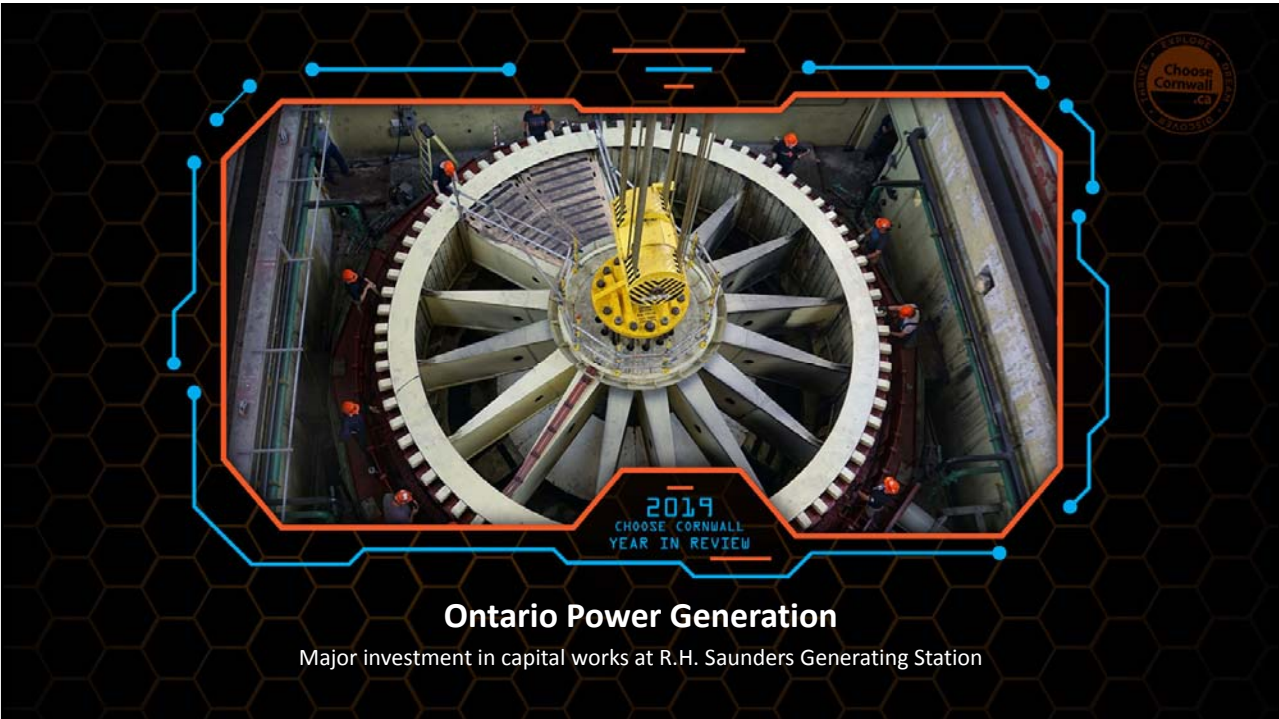
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Saunders Hydro Dam Visitor Centre
New Butterfly Garden

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Cornwall Community Hospital
\$2.8 million in capital expenditures this year

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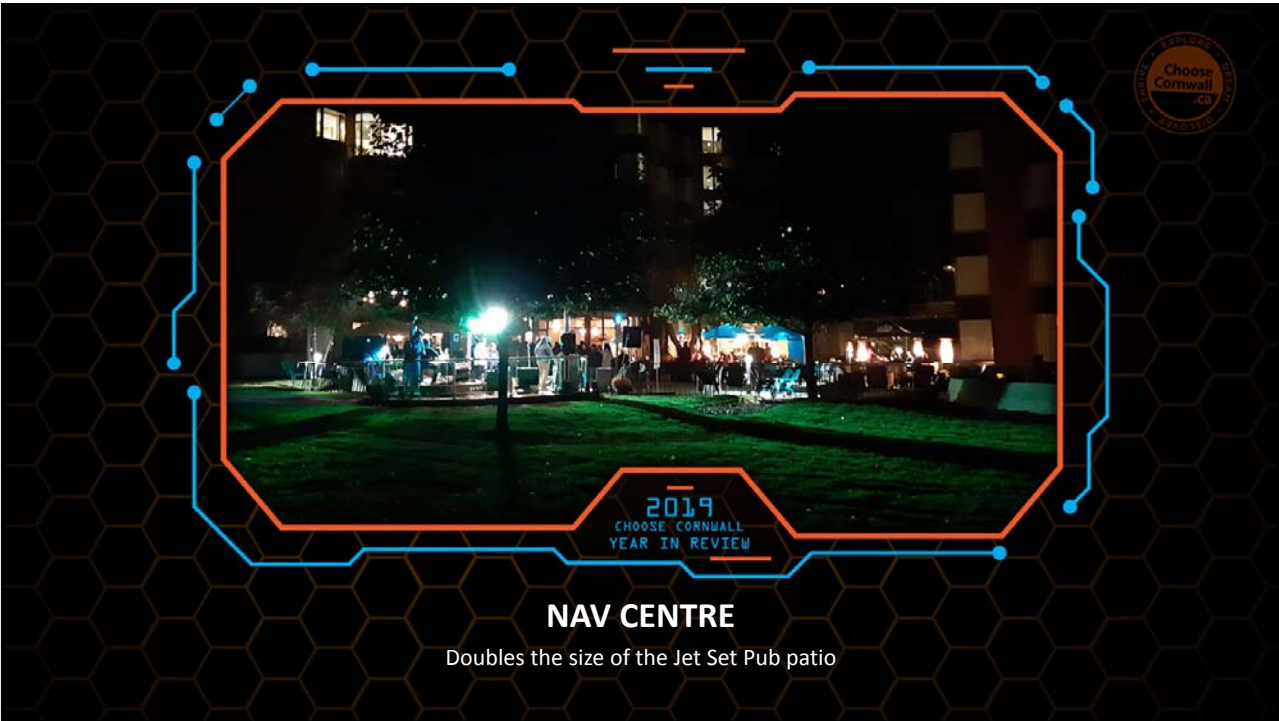
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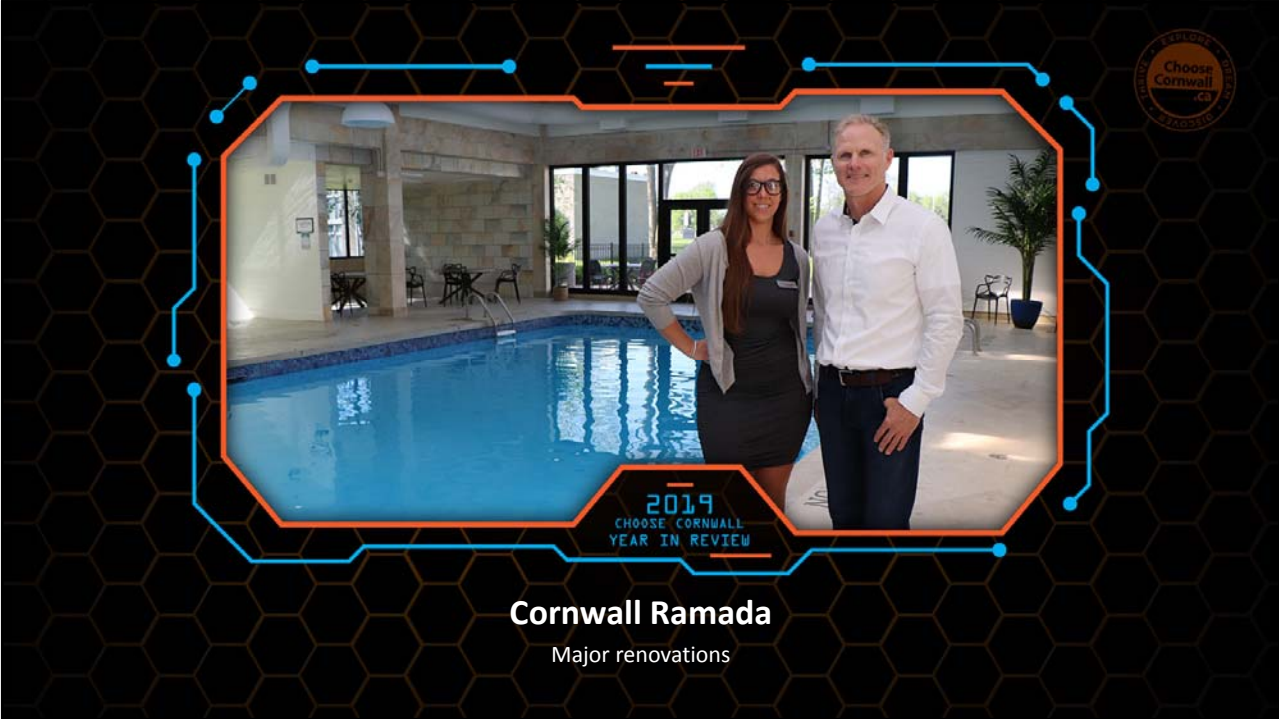
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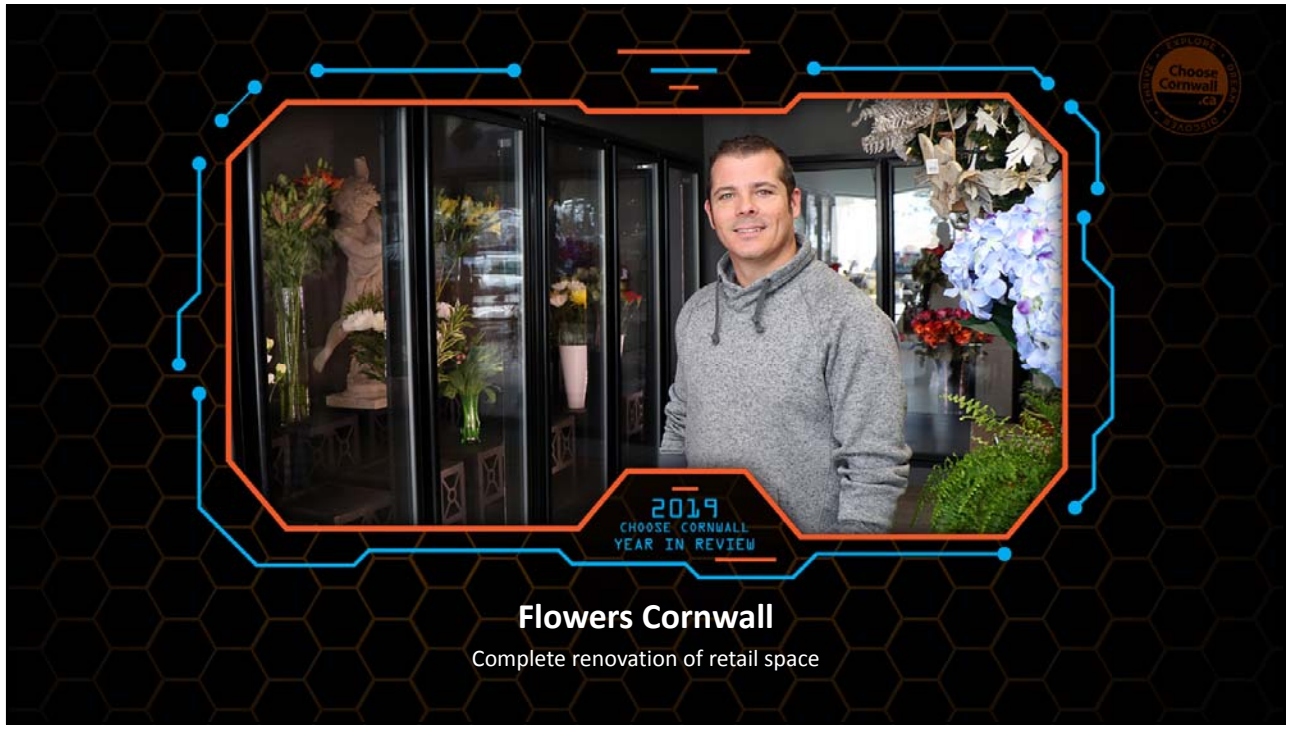
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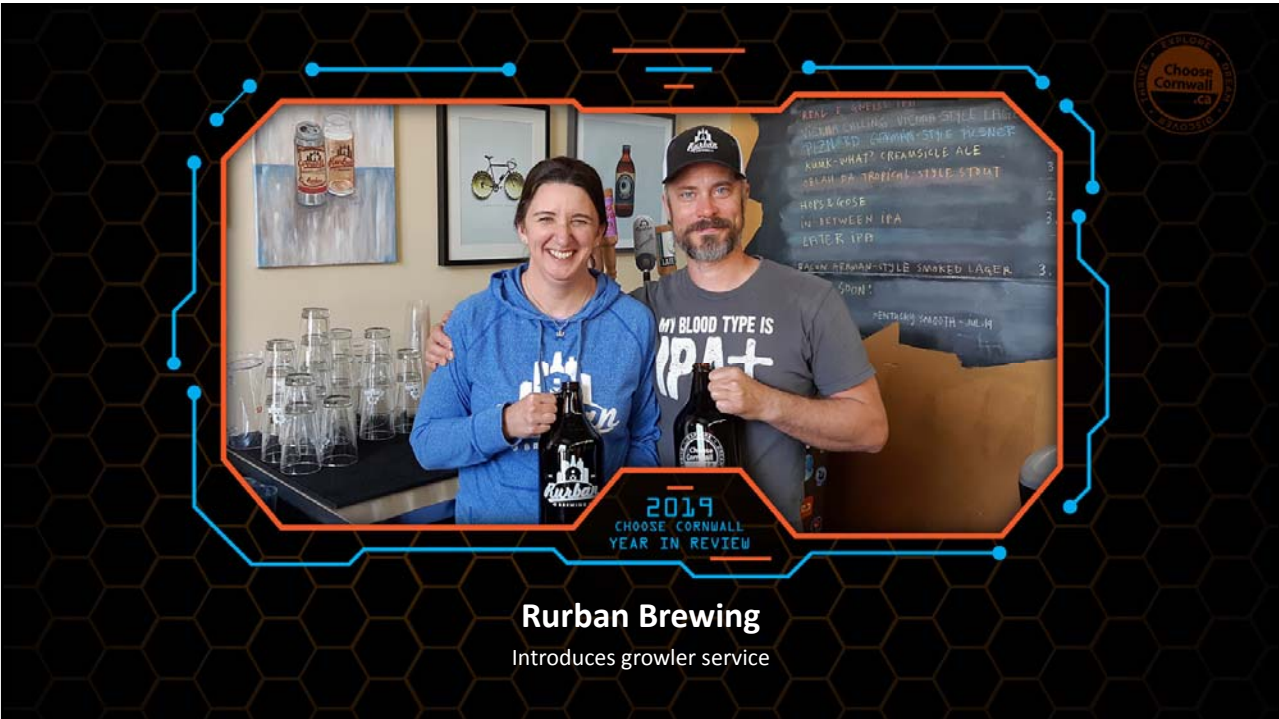
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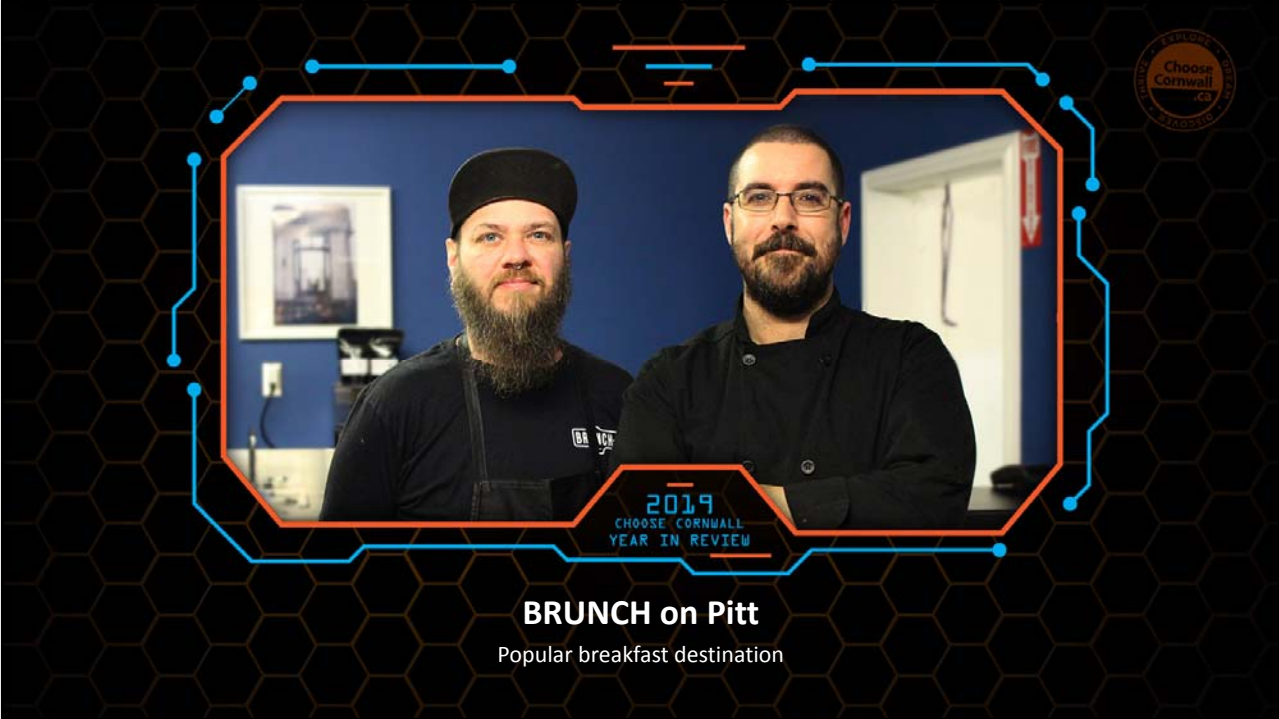
Wing House
150 different flavours

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Mary Brown's Chicken & Taters
Down East chain lands in Cornwall

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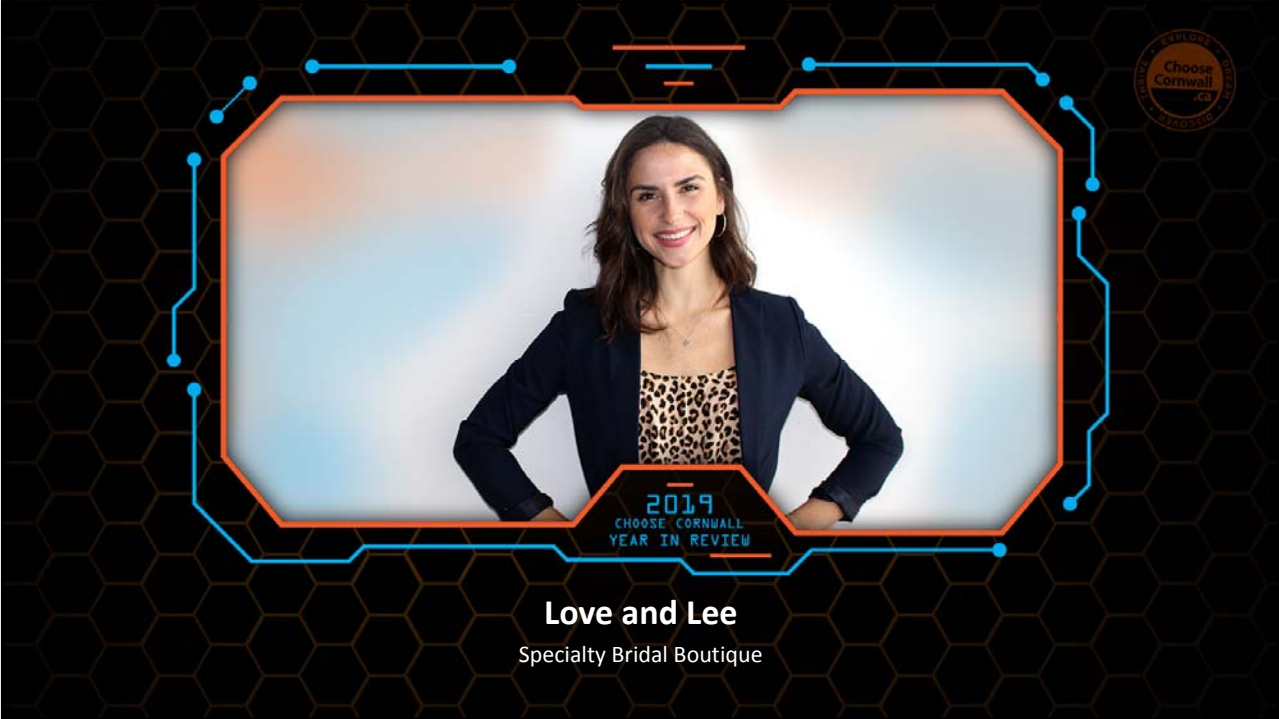
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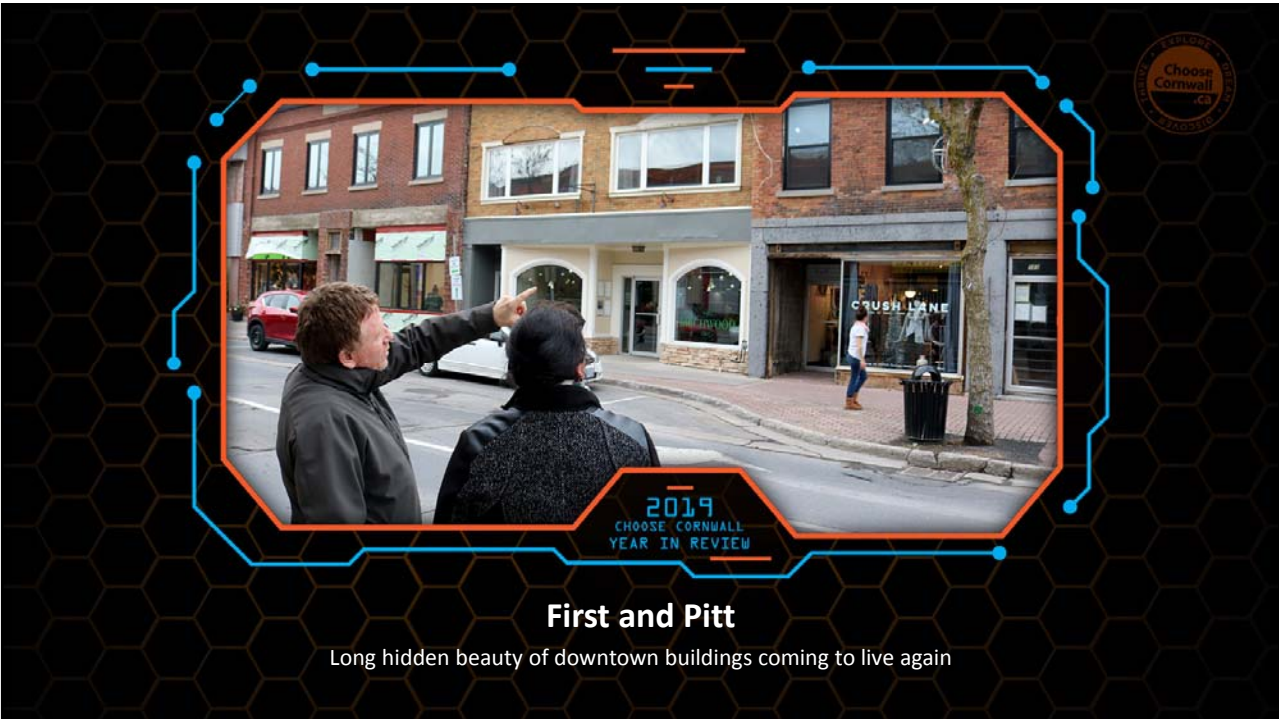
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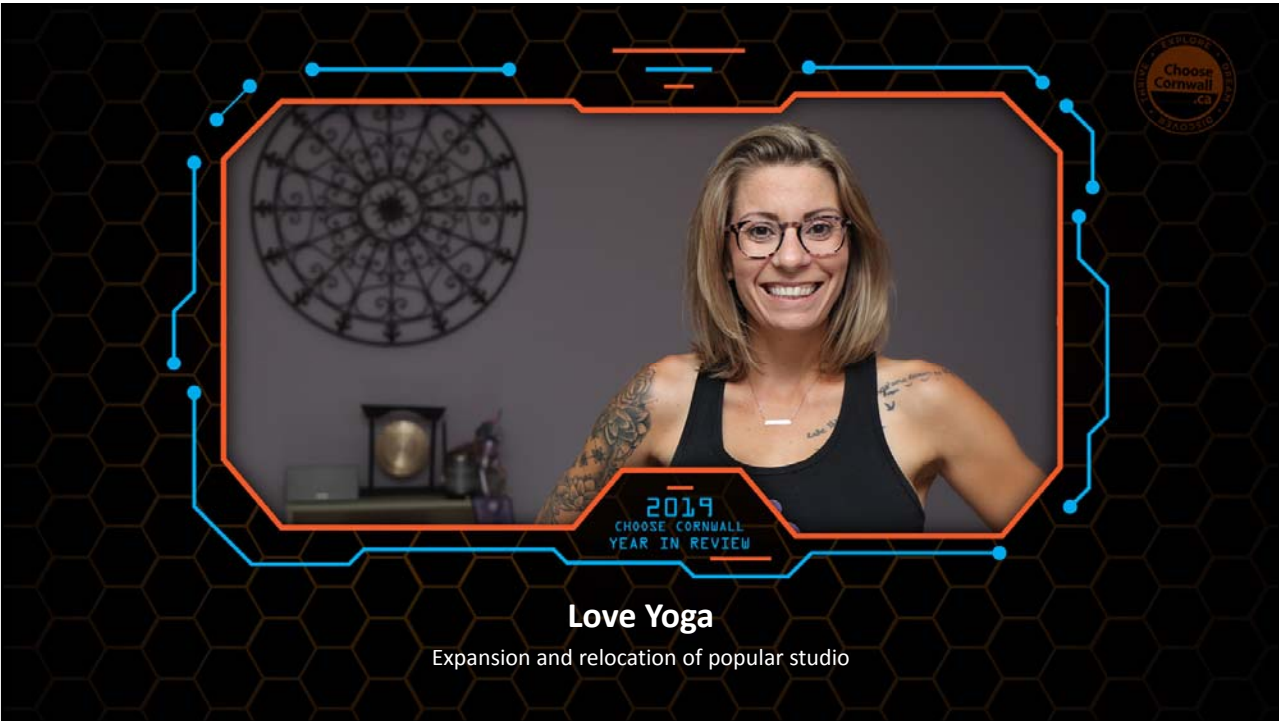
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Treasure Hunt
New store at Eastcourt

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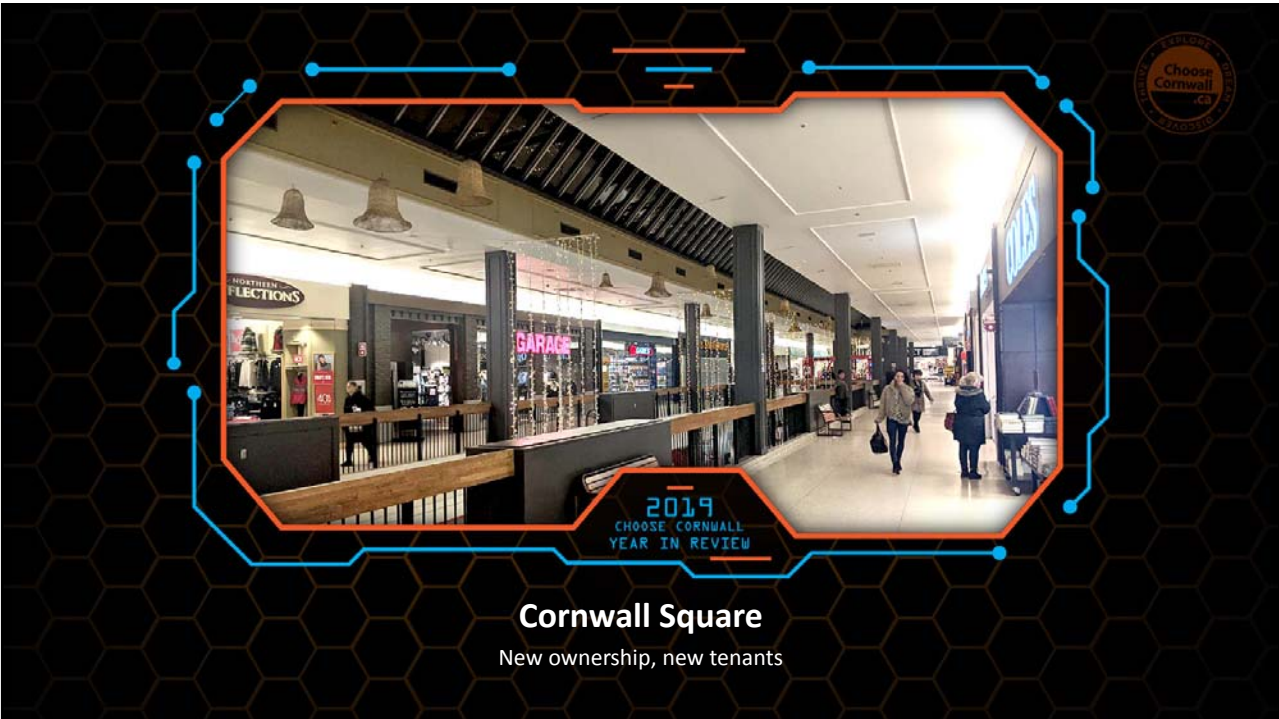


The Happy Popcorn Company
Hot new addition to Downtown Cornwall

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Commercial Activity

- Citywide Delivery
- Your Co-Pilot
- Keys to Communicate
- **The Modern Dinosaur**
- H.O.M.E. Renovations
- MG Interiors
- Sweet Heart Events



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Commercial Activity

- 24/7 Handyman
- McLaren Masonry
- **Organisée**
- LFC Modular Farms
- Artcol Contracting
- Terry's Millwright Services
- Hickey's Home Grown Raw



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Commercial Activity

- Lachance Mobile Mechanic
- **The Finch Market**
- Healing Crystals & Stones
- Raw Fit Gym
- Seaway Handyman
- Eric's Auto Detailing
- Lauraine's Speciality Foot Care



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Commercial Activity

- Sekhmet Security
- Gallant Designs
- **The Local Fill**
- Hounds of Cornwall
- Local Food Champions
- LT Private Services
- Hollywood Medical Esthetics & Spa



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Commercial Activity

- Seaway Valley Supply
- **Cotton Mill Rehab**
- BenJAMins
- Starshine
- Love Sushi
- Essential Skills Tutoring Services
- Schnitzels



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Commercial Activity

- Obliterate YGO
- Rustic Optics
- **Barley Boxer Dog Treats**
- Mess's Crazy Creatures
- A Relaxing Promise
- Fan Saves
- Jeremy Baxter Video and Photography



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Commercial Activity

- Seaway Academy of Martial Arts
- Wood Bros. Brewing
- **MeepleMobile**
- Modern Moving
- Chesley's Inn
- Upper Canada Cider Company



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Commercial Activity

- LadouceurPhoto
- Delight Professional Bartending
- **Backspun**
- Creation Workshop
- Studio 101
- Rooted Love
- Journey Law



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Commercial Activity

- Stonehouse Vineyard
- Bodystream Medical
- **Red Cart Books**
- 58 Bar and Grill
- Chris Giggey Law Office
- Walker Climate Care
- NOLA Brows and Esthetics
- The Spicy Pearl



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Commercial Activity

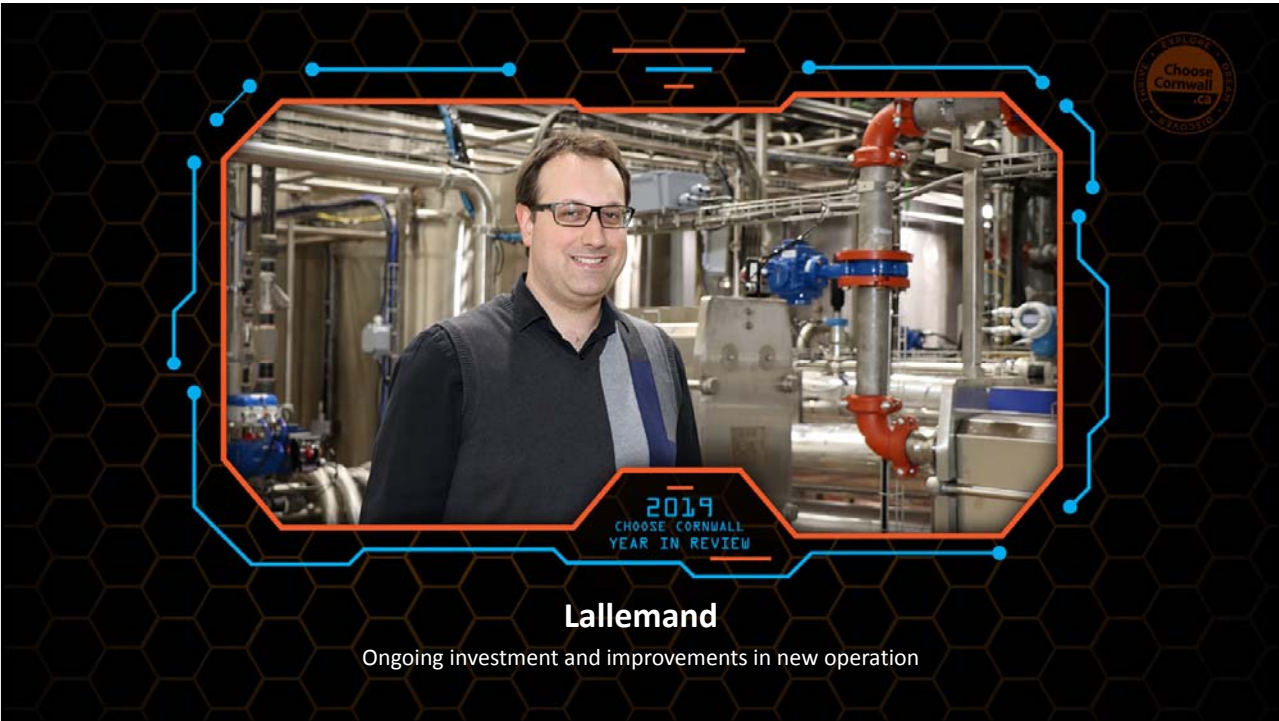
- Sapphire Hair Salon
- Move Therapeutics
- **The Co. Lab**
- Rush Truck Centres
- Forage
- ActivKare
- Seguin Financial
- Black River Wealth



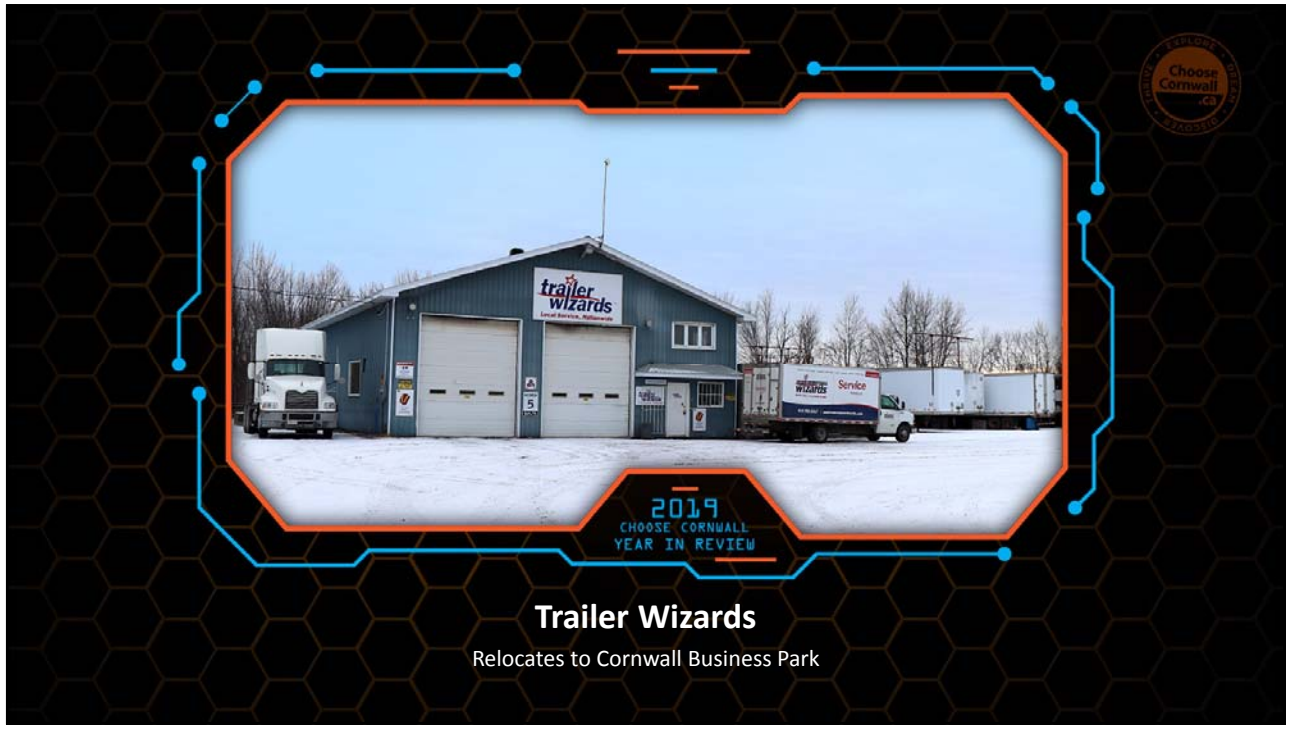
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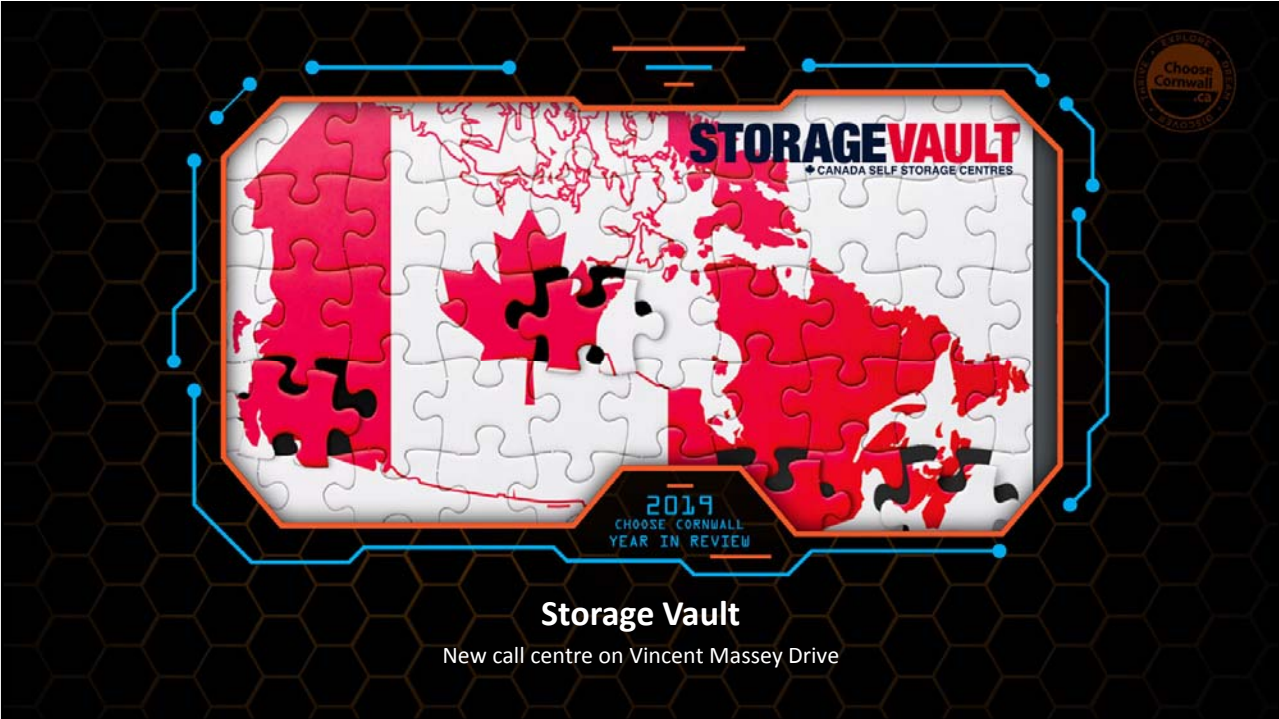
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Opsun

Distribution operation in Cornwall Business Park

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Storage Vault

New call centre on Vincent Massey Drive

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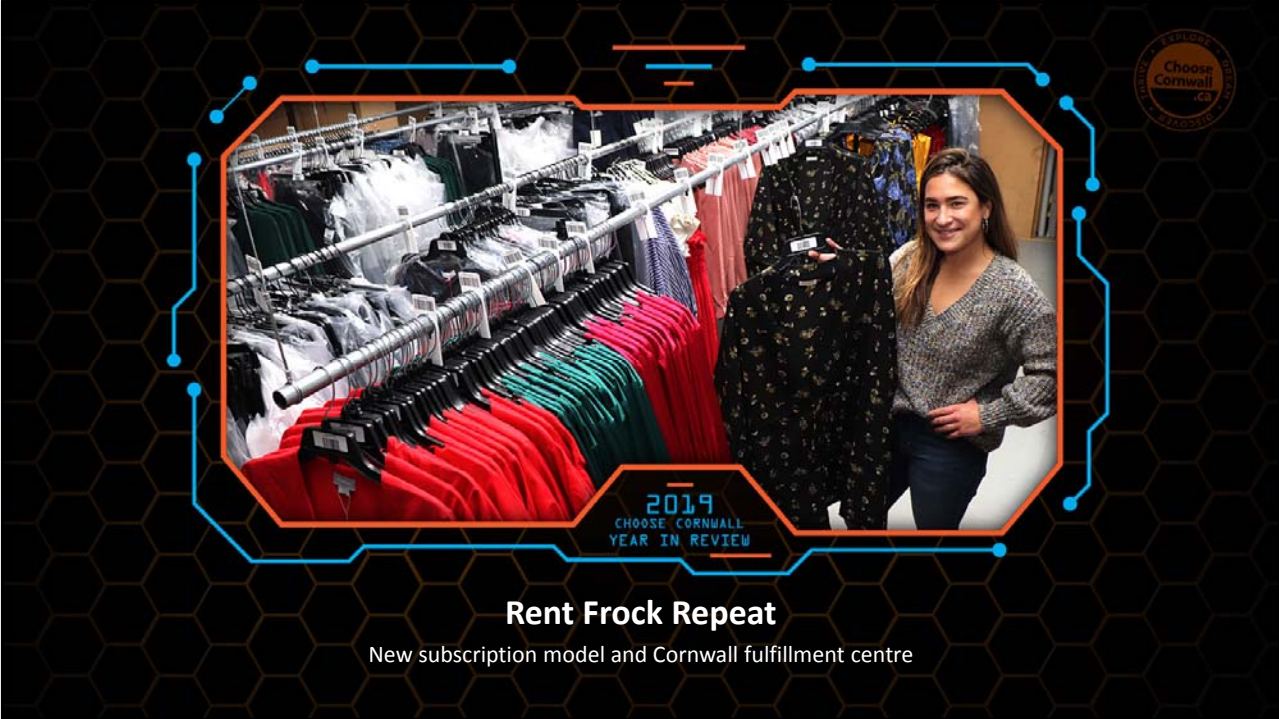
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2020 FORECAST

- Continuing growth – across all sectors
- Opportunities exist to increase tourism
- eCommerce creating new challenges, opportunities
- Continuing demand for workers from local employers
- Focus on attracting young families
- Focus on innovation and skills development

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