

# Choose Cornwall

*The Quarterly Newsletter of Cornwall Economic Development*

## SigmaPoint Receives Boost From Province

**\$290,000 grant from Eastern Ontario Development Fund to Aid Equipment Purchase**

The Government of Ontario is investing \$289,695 in SigmaPoint Technologies to offset part of a \$2 million expansion that will create at least 10 new jobs and help train current employees in new technology.

SigmaPoint will be purchasing new equipment that will help it improve its testing methodologies, as well as equipment to add more flexibility to its manufacturing processes.

"This project will help us improve our efficiency and eliminate wastes in our manufacturing, which will decrease the lead-time of product through our facility", said SigmaPoint President Dan Bergeron. "The project will help our partner OEMs improve their time to market, thus making them more attractive/competitive compared with off-shore solutions."

"You have to invest in the best, to be the best," said Dalton McGuinty, Premier of Ontario. "Together, we're creating the jobs and the positive business climate needed to move Eastern Ontario forward."

SigmaPoint Technologies is an Electronic Manufacturing Services (EMS) provider that provides end-to-end assembly services for highly complex electronic products within communication, defense, industrial, and transportation markets. SigmaPoint circuit boards are used in ATMs, seismology instruments, high end cameras, military radios, industrial equipment, multimedia signalling technologies, motherboards and servers.

The company and its employees have made a strong commitment to Lean manufacturing and an equal dedication to continuous improvement. One of SigmaPoint's competitive advantages

is its proprietary manufacturing software SigmaTrack, which allows customers to access real-time production data.

The announcement was made by Jim Brownell, MPP for Stormont-Dundas-South Glengarry, at a media conference at the SigmaPoint facility in Cornwall's Business Park. The funding is made possible by the Province's Eastern Ontario Development Fund.

Eastern Ontario businesses that invest \$500,000 or more in projects that create or retain at least 10 jobs over five years are eligible for a grant of up to 15% from the Eastern Ontario Development Fund. The EODF was created by the Province in 2008.

*SigmaPoint President Dan Bergeron announces the new equipment purchases.*



# St. Lawrence College To Get Makeover

New Courses are leading to all-time record enrolment for Fall 2009

The Cornwall campus of St. Lawrence College will be receiving a major retrofit, following the announcement of a \$10 million investment from the Provincial and Federal Governments.

The College will be consolidating its activities in an upgraded and expanded Moulinette Hall, effectively bringing all of its students and staff under one roof. The project is expected to create 100 short-term jobs.

This investment is part of the federal government's two-year, \$2-billion plan to repair and expand research and educational facilities at colleges and universities across Canada. It is also part of Ontario's commitment to invest \$780 million in its colleges and universities to modernize facilities and boost the province's long-term research and skills training capacity over the next two years.

Enrollment at the Cornwall Campus is expected to reach over 1000 students,

a new milestone for the College in the past decade.

The increase in enrolment is due in part to the types of courses being offered in Cornwall, says Don Fairweather, Campus Dean.

The Health and Science program cluster remains popular, offering a four-year nursing degree program, a two-year practical nursing program to become a registered practical nurse, a two-year paramedic program and a one-year personal support worker program.

New for 2009 is an exciting two-year game development technician program, a one-year post diploma to become a communicative disorders assistant and a two-year automotive service technician co-op apprenticeship program.



*SLC Cornwall Campus Dean Don Fairweather.*

## Marport Canada Acquires C-Tech Ltd.

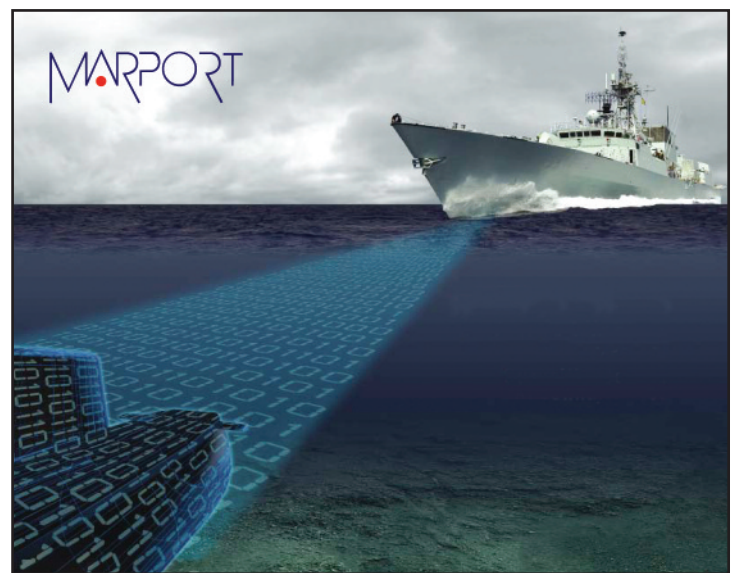
New company to be called Marport C-Tech

Marport Canada Inc. has acquired C-Tech Ltd. and will be transferring all manufacturing of current products to the Cornwall ISO-9000 certified facility.

The acquisition positions Marport as Canada's largest underwater acoustics technology company, with over 110 employees delivering a diverse range of subsea sensing, surveillance and communications products for commercial fisheries, underwater defence, offshore energy and ocean science.

The move combines Marport's technology leadership in Software Defined Sonar technology with C-Tech's strengths in Omni Sonar system design and manufacturing.

"While we anticipate increased operational efficiencies and cost savings, the primary motivation is to continue to expand and grow our business", said Mr. Dennis Derouin, VP, Marport. "With the resources of our combined R&D capabilities and existing world-class technologies, we have an opportunity to truly redefine sonar technology in both underwater defence and a variety of other markets."



"We are passionate about underwater acoustic technologies," said Marport's President and CEO Karl Kenny. "Our combined teams will be a powerful force in the innovation of cutting-edge sonar platforms for subsea intelligence, surveillance and reconnaissance."



# Investing in Infrastructure

MPP Jim Brownell and MP Guy Lauzon.

The City of Cornwall will be undertaking a record number of infrastructure projects as it takes advantage of various funding programs from the Provincial and Federal Governments.

"These are all projects that Cornwall had identified as priorities", said Mayor Bob Kilger.

## 3+1 Multi-Sports Facility

A new \$30-million multi-sports facility is expected to begin construction in November 2009, with a targeted completion date of March 2011.

The new facility, aided with an \$18.4 million dollar investment from the Provincial and Federal governments, will consist of three NHL-sized ice pads, an indoor fieldhouse and tennis court and will replace aging facilities currently in use.

## Wastewater Treatment Facility

A \$55 million project will be proceeding to improve Cornwall's wastewater treatment facility, with municipal, provincial and federal governments each handling a third of the cost. The upgrade will contribute to delisting the St. Lawrence River as an Area of Concern (AOC) and will help Ontario and Canada meet commitments under federal-provincial, as well as international water quality agreements.



## New EMS Headquarters

A new headquarters will be built for the delivery of Emergency Medical Services (EMS). The new facility, to be located in Cornwall's Business Park, services both the City and the United Counties of SD&G. The project is expected to cost over \$5 million.



## Other Projects

Other projects include a new watermain for Brookdale North (\$2.1 million project), work on Tollgate Road (\$855,000) and four recreation projects, which has a total estimated project cost of over \$2.5 million dollars, including a new gymnasium and multi-purpose room for the Cornwall Aquatic Centre.

The majority of the above noted projects are being funded equally from all three levels of government. More details, including the funding programs involved, are available from the Choose Cornwall website.

Mayor Bob Kilger

# Hospital Project Breaks Ground

The redevelopment of the Cornwall Community Hospital broke ground earlier this year. The \$119 million project includes an expansion of 95,000 square feet of new space and 78,000 square feet of renovation. The expansion will house 5 new state-of-the-art operating rooms, and new emergency and diagnostic imaging departments. The new construction will allow for amalgamation of all services to the Hospital's McConnell Avenue site.

This redevelopment combined with the recent renovations to the Critical Care Unit and Labour and Delivery Suites will transform the Hospital into a state-of-the-art facility.

"The brand new clinical space together with equipment upgrades will ensure our future as a top notch provider of hospital services in Eastern Ontario for years to come", said Fernand Hamelin, Board Chair.





### Shoppers Drug Mart Distribution Centre

Work is well underway on the construction of a 550,000 sq.ft. distribution centre for Shoppers Drug Mart. Construction is expected to be complete by the end of 2010. Over 130 jobs will be created by the new distribution centre, which is expected to service stores in Eastern Canada.



### Service Canada Contact Centre

Over 170 new jobs will be created with the relocation of a Service Canada contact centre to Cornwall. The new employees will be working out of a brand new building, currently under construction by Farhi Developments on Campbell Avenue in Cornwall's Business Park.



### Cornwall Black Sox Canadian Champs

The Cornwall Black Sox are the first Cornwall baseball team to ever win a national title. The Black Sox bested teams from several provinces to become Canadian Champions and earn the right to represent Canada in the Little League's Senior League Baseball World Series.



### Cornwall Living Magazine

A new edition of the popular Cornwall Living Magazine hit the streets recently. Featuring a cover story on the arts scene in Cornwall, the magazine portrays life in and around Cornwall, in addition to providing a number of interesting stories on the City's business community.



### Fishrizzo Productions Start New Film

Following the positive reception of their last film, the crew from Fishrizzo Productions have embarked on their latest project - an ambitious exposé of Canada's 10 provinces and three territories in only 10 days. The film features a number of celebrities, including Adrienne Clarkson.



### Cornwall-Ottawa Commuter Service

Delaney Bus Lines Ltd. have lowered fares and introduced a larger coach on their Cornwall - Ottawa commuter bus service. The new coach will offer a much more comfortable ride and will accommodate more passengers. The commuter service runs daily during the week to downtown Ottawa.



### Optimum Drive Cornwall Business Park

The City of Cornwall has built a new \$880,000 road in the Cornwall Business Park, with funding assistance from the Province of Ontario. Called Optimum Drive, the new north/south road connects SCM Way with Industrial Park Road and has opened up new lots for development.



### Seaway Yarns Adds New Equipment

Seaway Yarns Limited has received a \$315,000 grant from the Province of Ontario to help offset the cost of purchasing new, state-of-the-art equipment. The funds come from the Eastern Ontario Development Fund and will help create new jobs over the next five years.