ECONOMIC OVERVIEW

- Cornwall’s economy continues to grow
- Positive trend dates back several years
- Demographic trends remain constant
- Employment growth across all sectors
- Competitive employment conditions
- Industrial vacancy rates at an all-time low
- 2019 Building Permits will reach upwards of $100 million
• Cornwall’s population has shown modest growth from census to census
• Economist David Campbell suggests Cornwall is attracting more and more workers
• More work to be done

**Average Urban Centre Growth Rate**

<table>
<thead>
<tr>
<th>Number of Persons Earning Income (2010-2017)</th>
</tr>
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<tbody>
<tr>
<td><strong>CORNWALL</strong> 9%</td>
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<tr>
<td><strong>URBAN CENTRES UNDER 100,000</strong> 1%</td>
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<tr>
<td><strong>CANADA</strong> 8%</td>
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<tr>
<td><strong>ONTARIO</strong> 9%</td>
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<tr>
<td><strong>TORONTO</strong> 12%</td>
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</tbody>
</table>

Source: Statistics Canada Table 17-10-0005-01

Resident Attraction

Working with local companies to attract new residents
Resident Attraction
A number of publications make up the New Resident kit

Association canadienne-française de l'Ontario SDG
Welcoming new families to Cornwall
RESIDENTIAL ACTIVITY

RMP Construction
Bell Tower under construction in Cotton Mill Historic District
Grant Marion Construction
New development overlooking the St. Lawrence River

Riverfront Retirement Centre
Second school conversion for Peladeau Construction
Riverdale Terrace
Three storey addition to West-end retirement residence

Cartwave Realty
Land developer building world class neighbourhoods
Menard Bros.
Currently building single family homes in Eastridge

JF Markell Homes
25 new single family homes, new office underway
Falcon Homes
Developer building out Belfort Estates

CH Clement
Clement Court completed in 2019
Tourism Activity

Cornwall Tourism
A strong year for this important sector
Tourism Development Fund
Over $115,000 to support tourism initiatives

Shorty Jenkins Classic
Expanded field included 49 international teams
St. Lawrence Marathon

Sold-out event is a qualifier for the Boston Marathon

Cornwall Triathlon

Sold out event features over 700 athletes over 2 days
Cornwall BMX Club
Continued track improvements as club hosts major events

Sporting Events

• Winter Blast
• Broomball Championships
• Renegade Bass Tour
• Waterfest
• Cyclocross
• Pan Am Bass Championship
Sporting Events

- Friends for Life Bike Rally
- MS Bike Tour
- Seaway Valley Wrestling
- Underwater Hockey
- Snowflake Invitational
- Team Canada East Selection Camp

2020 Sporting Events

- Ontario Curling Championships
  January 27-February 2 – Civic Complex
- National Juvenile Broomball Championships
  March 24-28 – Benson Centre
- 5K Foam Fest
  September 12 – Lamoureux Park
- World JR A Challenge
  December 13-19 – Cornwall Civic Complex
World of Whisky Show
Sold out event attracts distillers from around the world

Beer Bourbon BBQ & Blues
Over 4000 attend July festival at NAV CENTRE
Watchtower
Over 3200 attend from Ontario and Quebec for 3 day convention

OEMC 2019
Over 500 attend Ontario East Municipal Conference
Eastern Ontario Local Food Conference
2019 event largest ever

Kitchen Table Talk
Mayor Clement talks diversity with Tareq Hadhad & Ren Navarro
CAPE
Over 4000 attend annual celebration of pop culture

FoodFest
Downtown transformed into foodie paradise
Cirque du Soleil
World premiere of AXEL at Cornwall Civic Complex

Cornwall Comedy Festival
Hosts CBC’s The Debaters
Festivals and Events

- Suds and Sap
- Doors Open
- Ribfest
- Powwow
- Arts in the Park
- Cornwall Pride Festival
- Seedy Saturday
- Art Walk

Festivals and Events

- Aultsville Filmfest
- World Punjabi Conference
- Apples & Art Studio Tour
- Poutine Feast
- Classiqu’Arts
- Cornwall Concert Series
- Ghost Walk
- Conquer the Canvas
INSTITUTIONAL ACTIVITY

ARTspace
Fundraising now over 50% of $1 million target
Beyond 21
Begins preparations for move to new space on Pitt

Service Canada
Increase in employment at Cornwall Contact Centre
Catholic District School Board of Eastern Ontario
$1.3 million investment in St. Matthew Catholic Secondary School

St. Lawrence College
Enrollment strong at 1200 students
City of Cornwall
$30 Million in Capital Works

Waterfront Plan
77 recommendations for improvements to 16km of waterfront
Community Futures
Ongoing support for business in the Cornwall region

United Counties of SDG
Renovations to County Administration Building
Seaway International Bridge
$5.8 million project to remove old bridge pillars

Ontario Power Generation
Major investment in capital works at R.H. Saunders Generating Station
Saunders Hydro Dam Visitor Centre
New Butterfly Garden

Cornwall Community Hospital
$2.8 million in capital expenditures this year
Cornwall Community Hospital
Welcomes new doctors

Seaway Valley Community Health Centre
Celebrates 10 years of serving the community
CREATE
New Brand for Innovation Centre

River Institute
Wins NSERC Award for Science Promotion
COMMERCIAL ACTIVITY

NAV CENTRE
Doubles the size of the Jet Set Pub patio
Cornwall Ramada
Major renovations

Cornwall Nissan
New dealership on Brookdale North
Uptown Kia
New dealership on Brookdale North

Cornwall Truck Maintenance
Return of Mack brand to the Paschek family
Flowers Cornwall
Complete renovation of retail space

Bergeron Electric
Expands to Cornwall Business Park
Medical Arts Pharmacy
Expansion of pharmacy and medical clinic

Rurban Brewing
Introduces growler service
Wing House
150 different flavours

Mary Brown’s Chicken & Taters
Down East chain lands in Cornwall
BRUNCH on Pitt
Popular breakfast destination

El Tumbao
Food and dancing with a Peruvian flavour
The Birchwood Cafe
Daily menu with a New Zealand twist

Tilly’s
New diner at corner of Pitt and First
Love and Lee
Specialty Bridal Boutique

First and Pitt
Long hidden beauty of downtown buildings coming to live again
Fairy Sweet
Expanding markets for Cornwall bakery

Bud’s Records
Music store opens on Eleventh
Storage Box
Indoor storage facility in Downtown Cornwall

Love Yoga
Expansion and relocation of popular studio
Treasure Hunt
New store at Eastcourt

The Happy Popcorn Company
Hot new addition to Downtown Cornwall
Canadian Tire
New owners invest $500K

Cornwall Square
New ownership, new tenants
SmartCentres
Multimillion Dollar Investment

New Service Station
Investment on Heritage Parkway
Weaving Baskets Group
Planned redevelopment for 1400 Vincent Massey

Cornwall Business Enterprise Centre
Another busy year helping business owners succeed
Summer Company
Helping young adults discover entrepreneurship

Starter Company
Current intake underway
Commercial Activity

- Citywide Delivery
- Your Co-Pilot
- Keys to Communicate
- The Modern Dinosaur
- H.O.M.E. Renovations
- MG Interiors
- Sweet Heart Events

Commercial Activity

- 24/7 Handyman
- McLaren Masonry
- Organisée
- LFC Modular Farms
- Artcol Contracting
- Terry’s Millwright Services
- Hickey’s Home Grown Raw
Commercial Activity

• Lachance Mobile Mechanic
• The Finch Market
• Healing Crystals & Stones
• Raw Fit Gym
• Seaway Handyman
• Eric’s Auto Detailing
• Lauraine’s Speciality Foot Care

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Commercial Activity

• Sekhmet Security
• Gallant Designs
• The Local Fill
• Hounds of Cornwall
• Local Food Champions
• LT Private Services
• Hollywood Medical Esthetics & Spa

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Commercial Activity

• Seaway Valley Supply
• **Cotton Mill Rehab**
• BenJAMins
• Starshine
• Love Sushi
• Essential Skills Tutoring Services
• Schnitzels

Commercial Activity

• Obliterate YGO
• Rustic Optics
• **Barley Boxer Dog Treats**
• Mess’s Crazy Creatures
• A Relaxing Promise
• Fan Saves
• Jeremy Baxter Video and Photography
Commercial Activity

- Seaway Academy of Martial Arts
- Wood Bros. Brewing
  - MeepleMobile
- Modern Moving
- Chesley’s Inn
- Upper Canada Cider Company

Commercial Activity

- LadouceurPhoto
- Delight Professional Bartending
  - Backspin
- Creation Workshop
- Studio 101
- Rooted Love
- Journey Law
Commercial Activity

• Stonehouse Vineyard
• Bodistream Medical
• **Red Cart Books**
• 58 Bar and Grill
• Chris Giggey Law Office
• Walker Climate Care
• NOLA Brows and Esthetics
• The Spicy Pearl

Commercial Activity

• Sapphire Hair Salon
• Move Therapeutics
• **The Co. Lab**
• Rush Truck Centres
• Forage
• ActivKare
• Seguin Financial
• Black River Wealth
INDUSTRIAL ACTIVITY

Lallemand
Ongoing investment and improvements in new operation
Trailer Wizards
Relocates to Cornwall Business Park

ERA Hangers
Distribution centre on Vincent Massey Drive
Opsun
Distribution operation in Cornwall Business Park

Storage Vault
New call centre on Vincent Massey Drive
Fieldless Farms
Establishing an indoor farm operation in the Cornwall Business Park

Plant Prepped
Canada’s first and only plant-based meal delivery service
HK Holbein
Canadian distribution centre for fine arts manufacturer

Seaway Express
Investment in equipment
Minimax
Investment in equipment and in workforce

Olsonfab Metal Fabrication
New facility on Saunders Drive
Morbern
Acquires new warehouse

SigmaPoint
Investment in new machinery and new employees
Olymel

Significant job growth as bacon sales continue to soar

Laframboise Group

Completes redevelopment of Vincent Massey complex
Laminacorr
New investment and continuing job growth

Xplornet
Continuing job growth for communications company
Mi Cocina
Adds spice with locally made salsa

Zipgrow
International sales driving expansion
Rent Frock Repeat
New subscription model and Cornwall fulfillment centre

Walmart Logistics
Cornwall’s largest private sector employer adds 500 new jobs
Shoppers Drug Mart
Significant expansion creates new landmark in Cornwall Business Park

Leclerc
New state-of-the-art food processing facility
LOOKING AHEAD

2020 FORECAST

- Continuing growth – across all sectors
- Opportunities exist to increase tourism
- eCommerce creating new challenges, opportunities
- Continuing demand for workers from local employers
- Focus on attracting young families
- Focus on innovation and skills development
Visit ChooseCornwall.ca for the latest business news and employment opportunities.

Search Choose Cornwall on web and social media.