

Business Reopening Guidebook



Each business owner in Cornwall need to continually examine their operations and make changes to meet current public safety guidelines. Cornwall Economic Development has developed this Business Reopening Guidebook, along with Toolkit resources, to help in this process. The following information is intended to provide guidance to businesses to continue to operate safely, subject to direction from the Province of Ontario and the Eastern Ontario Health Unit, and should not be construed as legal advice or to replace specific instructions that may be issued by either the Health Unit or Province.

COVID-19 Response Framework

The Government of Ontario has established a framework to keep the public safe in this pandemic. This has meant the creation of 5 levels of public health and safety controls, ranging from Green-Prevent to Gray-Lockdown. Each public health unit is assessed individually, and Cornwall falls within the jurisdiction of the Eastern Ontario Health Unit. It is important to know which level Cornwall is currently in, as restrictions on businesses change between levels.

Ontario COVID-19 Response Network



You can learn more about the Framework and the levels, including downloadable documents, on the **Business Reopening Toolkit**.

- <https://choosecornwall.ca/business/business-reopening-toolkit/>

For additional information on impacts to your business or employment, read the [frequently asked questions](#) on the Government of Ontario website or call the Stop the Spread Business Information Line at 1-888-444-3659.



“The business community is an extremely important part of our community and it is essential that they feel supported throughout these unprecedented times. Together with Council and the Economic Development department we are pleased to walk with you on the road to recovery. As one of the first steps, we are delighted to make this tool kit available to assist in reopening the economy and keeping our residents, staff and business leaders safe and protected.”

Bernadette Clement, Mayor of Cornwall



“Our local businesses are the pride and engine of our community and have a vital role to play in keeping our residents safe as we move forward with reopening our local economy. In the weeks and months ahead, it will be important to continue putting into place measures that will protect your employees and clients and help avoid a resurgence of COVID-19 in our region. Thank you for your efforts to date and your commitment to keeping our community healthy, safe and thriving!”

Dr. Paul Roumeliotis, Medical Officer of Health



COVID-19 Safety Plan

Whether you are currently operating or planning for your workers to return to work, you need to develop a plan to put controls into place to make the workplace safer for everyone.

Certain businesses and establishments in the Yellow-Protect, Orange-Restrict, Red-Control, and Lockdown levels are required to develop a COVID-19 Safety Plan and make it available in writing for review.

A template for a COVID-19 Safety Plan can be found in the **Toolkit**.

Employers can use current public health and workplace health and safety information or guidance to help develop their plan.

To reduce the risk of passing on novel coronavirus 2019 (COVID-19) at work, employers should:

- screen people who enter the workplace
- support self-isolation for workers with symptoms and workers who are close contacts of COVID-19 cases
- ensure people maintain a physical distance of two metres or more
- have workers, clients and visitors wear masks
- disinfect surfaces and objects
- support hand hygiene, particularly handwashing
- remind workers about good cough and sneeze etiquette and to avoid touching their face
- work with the local public health unit if any workers have COVID-19 or are exposed to someone with COVID-19

Discuss and share your safety plan with everyone at work, including:

- workers
- unions
- supervisors
- health and safety representatives or members of joint health and safety committees (JHSCs)
- contractors
- suppliers

Review and update your plan regularly.

Employee Checklist

Employers should screen employees each day as part of the safety plan. A simple to use checklist is available to download from the **Toolkit**.



EMPLOYEE CHECKLIST
Please complete the following questions before beginning your work today.

Name: _____
Date: _____ Time: _____

Do you have any of the following:

<input type="checkbox"/>  Fever	<input type="checkbox"/>  Cough	<input type="checkbox"/>  Shortness of breath
<input type="checkbox"/>  Sore throat	<input type="checkbox"/>  Runny nose	<input type="checkbox"/>  Feeling unwell

Have you been in close contact with someone who is sick or has confirmed COVID-19 in the past 14 days?

Have you returned from travel outside Canada in the past 14 days?

STOP if you answered YES to any of these questions, go home & self isolate right away. Visit <https://www.on.ca/covid-19> for more information as you may be eligible for a COVID-19 test.

If feeling unwell, contact your health care provider or call TeleHealth-Ontario at 1-866-797-0000 to speak to a registered nurse.

<https://choosecornwall.ca/business/covid-19-updates/>





Digital Consult Program

The Digital Consult program connects small business owners in Cornwall, SDG and Akwesasne with experts in finance, legal, marketing, technology and on-line solutions.

Business owners will be able to book an expert for up to 3 (three) 90 minute consulting sessions, allowing them to ask questions, identify available assistant programs, and plan out future activities and more.



The cost of the consultants will be covered by the Cornwall Business Enterprise Centre. All consultations will be confidential and specific to the business.

Digital Consult is part of the efforts to enhance services at Ontario's Business Enterprise Centres through the creation of a COVID-19 Recovery Network. New funding will help expand the capacity of virtual business advisory services and improve access to funding, crucial information, and resources to equip businesses to respond to Covid-19 and grow. In addition to Digital Consult, local businesses are encouraged to participate in the Business Enterprise Centre's ongoing series of webinars.

Digital Main Street Program and Other Assistance

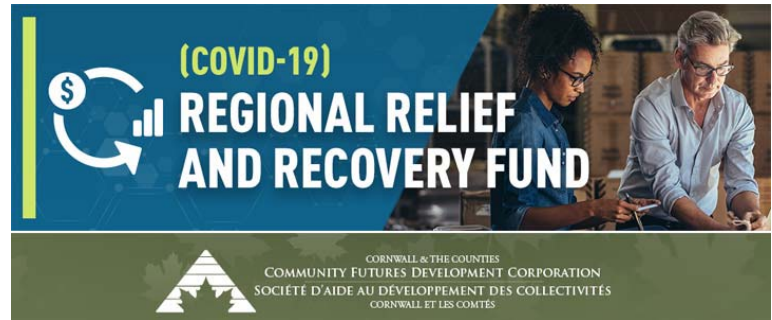
The popular Digital Main Street program is providing much needed assistance to small business owners to strengthen their digital activities.

There are 3 different streams that businesses are able to take advantage of, each with slightly different requirements.



- ShopHERE
- Future Proof
- Digital Transformation Grant

In addition to Digital Main Street, there are a number of other programs that can provide directed assistance and support to small business owners. These include, but are not limited to, the following:



- Regional Relief and Recovery Fund (CFDC)
- TIP Program (CFDC)
- Ontario PPE Grant
- Rent Subsidy
- Canada United Small Business Recovery Fund
- Canada Emergency Business Account (CEBA)
- Cornwall Small Business Emergency Support Loan

Information on the above programs (and others) is available from the Cornwall Business Enterprise Centre and/or the Cornwall & The Counties Community Futures Development Corporation.

Posters and Other Resources

Cornwall Economic Development has created a series of posters, decals and other graphic files that can be downloaded from the **Business Reopening Toolkit** from ChooseCornwall.ca

These include a downloadable tool to calculate maximum occupancy numbers for your place of business as well as fact sheets and other resources.

- <https://choosecornwall.ca/business/business-reopening-toolkit/>



General Guidelines

The following general guidelines may be of assistance to small business owners.

Prepare your Business

1. Develop a contingency and business continuity plan.
 - Are you prepared for absenteeism?
 - Do you have a plan for maintaining cash flow following reopening?



2. Evaluate the demand for your products and services in the short/medium term.
3. Assess IT and POS systems and support for evolving work requirements.
4. Ensure contactless payment methods are available (debit, credit card, e-transfer).
5. Engage with your customers and employees to gather information.
6. Stay up-to-date on the latest news regarding the pandemic.

Prepare your Workforce

1. Identify who will return to work, prepare a staff schedule and notify employees.
2. Consider assigning employees at higher risk (older adults and those with underlying medical conditions) to duties that allow them to work from home or minimize their contact with clients/customers and other employees (e.g., managing inventory rather than working as a cashier, managing administrative needs through telework).
3. Encourage employees to not come to work if they have symptoms of COVID-19. Employees should complete a health screening questionnaire before each work shift. *(you can download an employee checklist form and other useful resources from [ChooseCornwall.ca](https://www.choosecornwall.ca))* If employees develop symptoms while at work, they should notify their supervisor and return home. Employees with symptoms should check the Eastern Ontario Health Unit website for the latest guidance on next steps.
4. Identify and implement return to work guidelines so employees know what measures they need to take before returning to work after illness (completion of self-isolation, symptom free period, etc.). Further information on self-isolation expectations is available on the [Eastern Ontario Health Unit](https://www.eohu.on.ca/) website.
5. Circulate health and safety information, and ensure employees are trained on new business protocols (space reconfigurations, plexiglass shields, etc.) as well as the use and requirements for protective equipment such as non-medical masks (i.e. cloth masks) and gloves.
6. Identify back-up personnel for key business operations in case employees fall ill and/or are unable to perform their responsibilities. Specifically, identify back-up personnel that can be authorized to make decisions in case of absenteeism.
7. Consider developing or modifying flexible and special leave policies for employees during the crisis (e.g., giving advances on future sick leave or allowing employees to donate sick leave to each other) and provide that information to your employees.
8. Request that employees identify whether they work at more than one job. This will support case and contact management by public health professionals if necessary.

Prepare your Workplace

1. Reconfigure gathering and lobby areas to allow for at least two metres of separation between all employees and between customers.



2. Place posters at the entrance of the workplace to ensure clients/customers do not enter if they have COVID-19 symptoms. If you provide one-on-one service, consider screening clients/ customers over the phone prior to arrival.
3. Ensure appropriate signage is in place to instruct clients/customers and employees on health and safety best practices.
4. Install plexiglass shields (see next section), non-touch lined waste disposal receptacles, as well as disinfectant tissues and alcohol-based hand sanitizer dispensers in multiple, prominent locations around the workplace. This includes at entrances and exits for clients/customers.
5. Provide portable hand sanitizer bottles to employees at their workstations if they interact directly with clients/customers.
6. Separate entrances and exits and use stanchions to manage line-ups to avoid overcrowding in the store. Encourage client/customer distancing while in line.
7. Ensure that ventilation systems operate properly and increase circulation of outdoor air as much as possible by opening windows and doors, using fans, or other methods. Do not open windows and doors if doing so poses a safety risk to employees and/or clients/customers.
8. Ensure that all equipment, and particularly water systems and features, are safe to use after a prolonged workplace shutdown.

Create a Physical Distancing Plan

1. Develop guidelines for clients/customers and employees to maintain a distance of at least two metres from one another. If this is not possible, limit the length of interactions and install a plexiglass shield. The use of non-medical masks (i.e. cloth masks) is also recommended for situations where physical distancing is difficult to maintain at all times.
2. Identify how non-medical masks (i.e. cloth masks) will be encouraged, provided and/or enforced with employees and clients/customers when physical distancing cannot be maintained.
3. Implement alternative work arrangements for employees, including flexible hours, staggered start times and teleworking.
4. Explore delivering services remotely.
5. Install signage, floor decals, etc. to help ensure adherence to physical distancing guidelines, both inside and outside the store (e.g., place or paint markings on the floor where customers can load items while the cashier is scanning to maintain enough space between the customer and the checkout clerk).
6. To help reduce the amount of time customers spend in-store, consider placing frequently purchased goods close to the entrance and checkout lines. Offer pre-packaged bundles of common products so customers can grab and go more quickly.

7. Make all aisles one-way with clear waymarks on the ground noting the flow of traffic, and use street traffic signs (e.g., do not enter, yield, one-way) to increase adherence.
8. Where possible, implement contactless delivery or curbside pick-up.
9. Restrict or consider limiting any non-essential visitors, volunteers and activities involving external groups or organizations in the workplace.
10. Restrict the number of employees in shared spaces, including kitchens and break rooms, to maintain at least two metres between everyone.

Reduce Touch Points and Increase Cleaning

1. Develop a thorough cleaning and disinfection plan for common areas, washrooms, sales areas, staff rooms and employee workstations.
2. Establish community safety measures such as public handwashing stations.
3. Limit any sharing of food, tools, equipment or supplies. Disinfect any shared items between use or customer.
4. Ensure frequent and regular cleaning of workspaces, with particular focus on high touch surfaces (doorknobs, photocopiers, AV equipment, etc).
5. Limit in-person meetings and replace with video or conference calls.

Prepare your Supply Chain

1. Identify core products and services.
2. Engage with critical suppliers to confirm availability of inventory and supplies.
3. Confirm enough inventory and supplies on-site (including necessary protective equipment).
4. Coordinate delivery schedules to reduce the number of possible interactions between suppliers.
5. Conduct end-to-end supply chain risk assessments and prioritize critical focus areas.
6. Develop contingency plans with a diversified supplier network.

Communicate with Confidence

1. Stay informed and access up-to-date information on the City of Cornwall, Eastern Ontario Health Unit, the Government of Ontario and Ontario Public Health websites.
2. Maintain up-to-date contact information for all employees, suppliers, service providers and lenders.
3. Keep your clients/customers informed that your business is still open, when it will re-open, or if your business hours have changed. Let them know what core services you still offer; this can be through email, business website, social media or mail. If clients/customers don't hear anything from you, they may assume you are closed.
4. Sign up for a free profile on **ShopCornwallandArea.ca**
5. Be sure to update any business listings on third party websites, like Google.
6. Inform your employees about any changes you are making to your business.



7. Communicate transparently and regularly with clients/customers, employees, suppliers and lenders.
8. Identify whether clients/customers and suppliers have been affected by the pandemic and how this may impact your business.
9. Consider developing a survey to solicit feedback from employees, and clients/customers on changes to your business as a result of COVID-19. Do these changes meet their needs and expectations for a safe work/shopping experience?
10. Exchange ideas and best practices with other local businesses. Communicate with area business associations, including the Cornwall and Area Chamber of Commerce, Cornwall Business Enterprise Centre, Downtown Business Improvement Areas, Cornwall Tourism, and Cornwall Economic Development to help inform ongoing recovery efforts and support community resilience.
11. Remind employees to take steps to protect fellow employees and clients/customers.

Signage and Resources

A complete digest of sector specific information and downloadable resources are available at:

- <https://choosecornwall.ca/business/business-reopening-toolkit/>

Information on government supports, financial assistance and other news can be found here:

- <https://choosecornwall.ca/business/covid-19-updates/>

Find information as well as links to online resources at
ChooseCornwall.ca

