

# Cornwall Mitsubishi

## Automotive Sales Consultants - Full-time

1107 Brookdale Avenue, Cornwall, ON, Canada K6J4P6

613-935-8888

### Job Description

Cornwall Mitsubishi is currently recruiting Automotive Sales Consultants to join our fast-growing Team in our New & Used Sales Department. Previous sales experience is preferred, but we will consider enthusiastic candidates with Customer Service, Retail, and Hospitality experience(s) as well. We are an equal opportunity employer and encourage anyone who feels qualified or able to rise to the benchmarks to apply.

We Offer: • Competitive pay plan (with options to suit your needs). • Employee benefits. • Tools for success include: ongoing training and management support. • Provide opportunities for career growth within our organization. • Employee discounts on products and services. Responsibilities: • Conduct sales of vehicles in accordance with Dealership Procedures concerning customer handling, leads, closing the sale, and delivery procedures. • Ensure that all customers and potential sales customers of the Dealership are handled in a positive & professional manner and in accordance with established procedures and guidelines. • Prospect to increase sales volume. • Follow up on delivered vehicles to ensure customer satisfaction. • Other duties, projects, etc. as requested by management.

Qualification: • High School Diploma, or equivalency. • Previous sales experience, preferably in a Retail Goods environment (2 years). • Valid Ontario Class 'G' Driver's license. • Current registration as a salesperson under (OMVIC) or able to meet the requirements for (OMVIC) registration. • Bilingualism an asset.

We thank all applicants for their interest, however, only those selected for an interview will be contacted. We're an equal opportunity employer.

Type: Permanent, Full-Time

Cornwall Mitsubishi Phone: 613.935.8888

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