



Rozon Insurance Brokers Ltd.

Commercial Lines – Account Manager

Are you looking to join a dynamic work environment?

Rozon Insurance is looking to add a Commercial Lines Account Manager to our team!

Voted as the Top Insurance Brokerage to work for in 2019 by Insurance Business Canada; Rozon is committed to the growth and development of our employees. Rozon is a second-generation family-owned and operated brokerage, with two locations in Eastern Ontario (Lancaster and Cornwall); we have been proudly serving our community for 50+ years with clients in Ontario and Quebec. Here at Rozon, we are about more than just insurance, we are committed to the community in which we live, work and play in. If you are looking to make a career change, this may be the opportunity you have been looking for!

Overview of the role:

- Provide a meaningful client experience with every interaction;
 - Assist the Commercial Lines Account Executive in managing their existing book of business which includes: processing endorsements, issuing certificates, assisting with applications, and more;
 - Manage client's calls and queries and assist in reviewing their existing policies and coverages;
 - Negotiate coverages and premiums with underwriters;
 - Process renewals for the Account Executive to review/deliver to clients;
- Sales opportunities (if desired) with the benefit of increasing your salary with a generous sales-incentive program.

What you bring to the role:

- A friendly demeanour partnered with an understanding of the importance of offering top-level client service;
- Ability to multi-task and stay positive in a fast-paced environment;
- Strong listening and critical thinking skills with an eye for detail;
- Excellent verbal and written communication skills;
- Proven experience creating customer focussed solutions;
- RIBO license and previous insurance experience are ideal, **however, not a requirement**. Rozon Insurance will provide the comprehensive training required to obtain the credentials to start your career;
- Bilingualism is an asset, although not required.



Why Rozon Insurance?

The advantages of working at Rozon Insurance extend far beyond working with dedicated, like-minded professionals. We offer the following “added” benefits in our workplace:

- Hybrid work from home/office model with the option to work from home one day per week;
- Employee well-being is a priority; Rozon has gyms in both offices, Group Benefits package (100% paid, except for LTD), and an Employee Assistance Program;
- Competitive compensation package (determined by level of experience) plus the opportunity to earn bonuses;
- General holiday schedule, your Birthday off (paid!), and minimum 2 weeks vacation + 8 personal days;
- Office hours: 8:30 am-4:30 pm;
- Casual dress for your day environment;
- Professional development is encouraged and rewarded with in-house and external continuing education options available to advance your career with Rozon Insurance;
- Rozon Insurance has an In-house claims Manager; this allows our brokers to focus on customer service and sales while our specialist supports our clients through the claim procedure.

Interested in applying?

Please submit your resume to the Commercial Lines Manager, Meagan Bingley at:
mbingley@rozoninsurance.ca

You can learn more about Rozon Insurance, by visiting our website: www.rozoninsurance.ca, or by visiting us on social media (Facebook/LinkedIn).

We thank all candidates for their interest, but only those selected for an interview will be contacted.

Rozon Insurance Brokers Ltd. is an equal opportunity employer; we are committed to building an inclusive, diverse and inspiring environment for all of our employees. If you require any specific accommodations during the recruitment process, please let our hiring manager know and we will be happy to work with you to meet your needs.