



Job Posting

January 23, 2023

General Manager

Established in 2009 Perkins Home Centre/ OA BMR Cornwall, a leading Cornwall and Area Lumber, Building Material and Hardware store, is seeking a dynamic leader to join their team.

Description

We are looking for a General Manager to oversee all business operations. Collaborating directly with the owner responsibilities include managing people, overseeing sales, and continuing to build strong relationships with builders, renovators, and consumers.

As the TEAM Leader a strong confident decision-making personality is required with a keen eye for detail. Having a strong dynamic management team in place the General Manager will enhance the current strengths and assist in the continuing development of all team members. Ultimately help the company to continue to grow and thrive.

Personal Suitability

Adaptability, Analytical, Collaborative, Creativity, Efficiency, Energetic, Goal-oriented, Hardworking, Integrity, Positive attitude, Proactive, Quick learner, Time management, Client focus, Effective interpersonal skills, Excellent oral communication, Excellent written communication, Flexibility, Interpersonal awareness, Judgement, Organized, Team player

Responsibilities

- Oversee day-day operations
- Design Strategy and set goals for growth
- Maintain Budgets and optimize expenses
- Ensure employees work productively and develop professionally
- Oversee recruitment and training of new employees
- Evaluate and improve operations and financial performance
- Available to work Saturdays when required
- Maintain and Grow New Home Builders & General Contractor Business

Requirements

- Proven experience as a Manager and Team Leader with Sales experience
- Experience in planning and budgeting
- Knowledge of small business processes(HR, Finance, Operations)
- Excellent communication skills
- Bilingual an asset
- Problem Solving aptitude
- Post Secondary Degree in business
- Strong Leadership and Development Skills

Benefits/Renumeration

\$75K Base Salary to qualified applicant
Monthly & Annual Bonus based on results.
Benefits
Company Vehicle

Apply to:

Roy Perkins Owner/Manager
1100 Marleau Ave.
Cornwall, On. K6H-2W8
613-938-3300
roy.perkins@bmrCornwall.ca

